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वार्षिक प्रतिवेदन
ANNUAL REPORT
2017-18



राष्ट्रीय सूक्ष्म, लघु और मध्यम उद्यम संस्थान (निम्समे)

**NATIONAL INSTITUTE FOR
MICRO, SMALL AND MEDIUM ENTERPRISES**

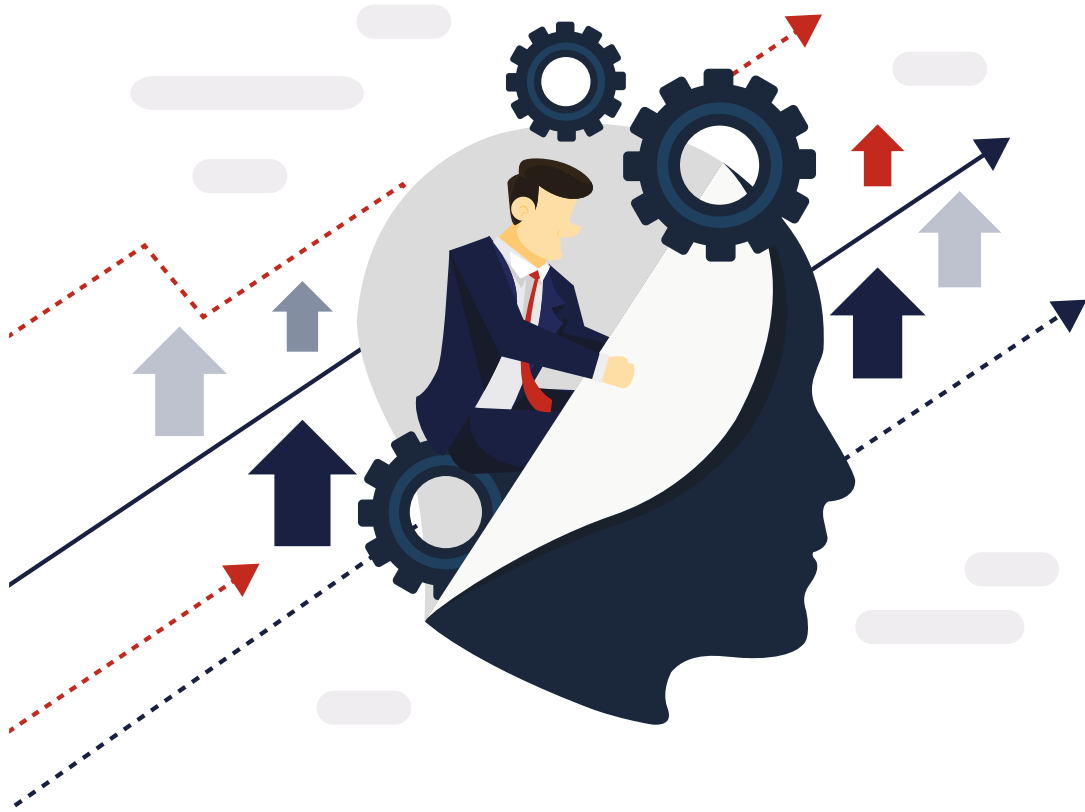
(सू.ल.म.उ. मंत्रालय, भारत सरकार का संगठन एवं आईएसओ 9001:2015 प्रमाणित)

An Organisation of the Ministry of MSME Govt. of India and ISO 9001:2015 Certified)

यूसुफगुडा, हैदराबाद-500045. तेलंगाना.

Yousufguda, Hyderabad-500045. Telangana.

“ *To facilitate the growth of entrepreneurial culture and the development of MSMEs* ”



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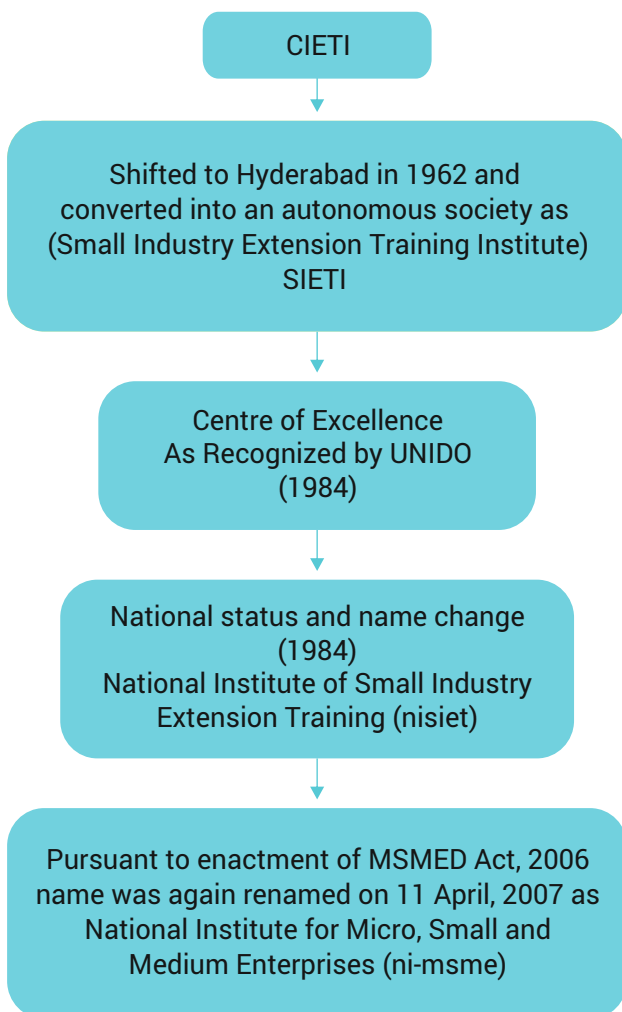
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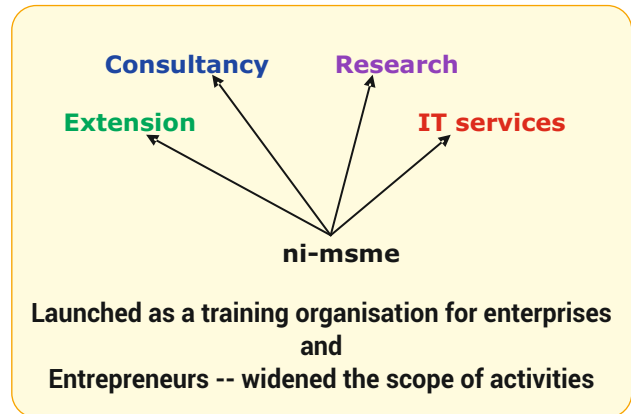
OVERVIEW

BACKGROUND

Origin: Following the recommendations of the Working Group on the Third Five Year Plan for Small Scale Industries, the Government of India decided to set up an institution. Accordingly, “Central Industrial Extension Training Institute (CIETI)” was created in Delhi in October 1960 as a Department of Central Government under the Ministry of Commerce and Industry. The main objective was to provide training to the personnel of the Central Small Industries Organisation and of the Departments of Industries of the State Governments.



WIDENED THE SCOPE OF ACTIVITIES



The Institute is associated with prestigious world bodies such as UNIDO, UNESCO, ILO, Commonwealth Fund for Technical Cooperation (CFTC), United Nations Children’s Education Fund (UNICEF), Afro-Asian Rural Development Organization (AARDO) and ARB Bank (Ghana) and GIZ (Germany). The Institute’s collaborative efforts with various international organisations and institutions make its endeavour’s more result-oriented.

The Institute’s programmes are globally compatible and upgraded according to the expertise accomplishments. Around 300 executives across the world participate and benefiting in take away flairs and potentials every year. **ni-msme** is widely recognised as one of the world’s best for its facilities of training, research and extension.

The following table lists the total number of programmes conducted, participants trained and research and consultancy projects executed during the period 1962-63 to 2017-18.

No. of training programmes	15,644
No. of participants trained	5,22,521
Research and consultancy projects	938



The number of participants trained includes 9,817 executives from 142 different developing countries, who attended the international programmes conducted exclusively for the executives sponsored under TCS Co-Plan and ITEC/SCAAP of the Ministry of Finance and the Ministry of External Affairs, respectively.

ni-msme CHARTER

Focused attention on specific topical specification issues through conferences, seminars and programmes, with special emphasis on need-based programmes

Evaluation studies and publications

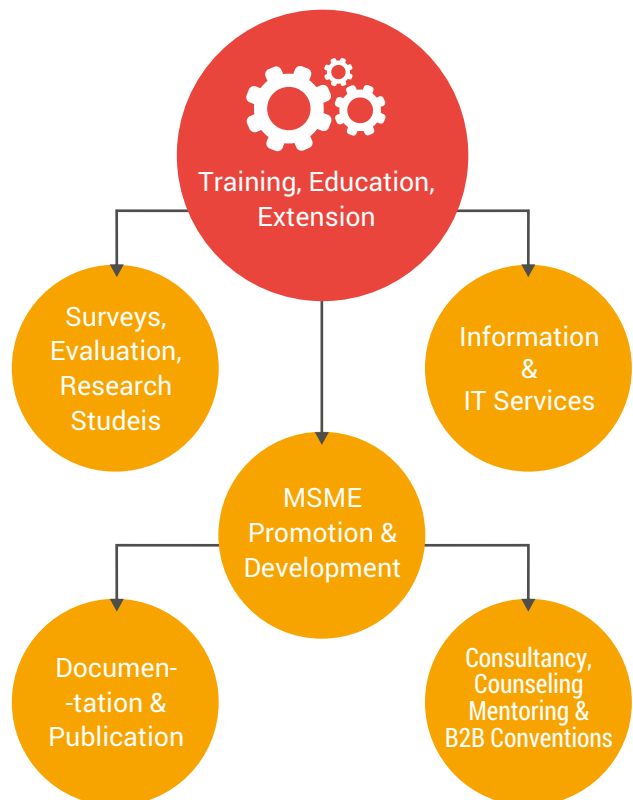
Paradigm shift towards client-driven approach and innovative interventions

Keeping in line with the national objective of economic development through industrialisation and based on the expertise available, **ni-msme** has identified following thrust areas for prominent and exploration.

Entrepreneurship Development	Technology Upgradation & Transfer
Policy Issues	Networking with Micro and Small Enterprises
Environment Concerns	Cluster Development
Skill Development	Management Consultancy
Quality Management Services	Financial Services
Information Services	Intellectual Property Rights (IPR)

Enterprise promotion and entrepreneurship development being the central focus of **ni-msme's** functions, the competencies of the Institute converge on the following domains:

- Enabling enterprise creation
- Capacity building for enterprise growth and sustainability
- Creation, development and dissemination of enterprise knowledge
- Diagnostic and development studies for policy formulation



The spectrum of the Institute's activities/ services is shown below:

INSTITUTE'S CLIENTELE

Central Ministries/ Departments	State Governments
Ministry of MSME	Andhra Pradesh, Assam, Bihar, Chattisgarh, Karnataka, Kerala, Odisha, Madhya Pradesh, Maharashtra, Meghalaya, Telangana, Uttar
Ministry of Food Processing Industries	
Ministry of Finance	
Ministry of External Affairs	



Central Ministries/ Departments	State Governments
Ministry of Textiles Ministry of Minority Affairs Ministry of Housing and Urban Poverty Alleviation Ministry of Environment and Forests EME, Secunderabad (Ministry of Defence) National Mineral Development Corporation Hindustan Petro-Chemicals Ltd.	Pradesh, and West Bengal. State Boards/Autonomous Bodies Building & Other Construction Workers' Welfare Board of Andhra Pradesh Rajeev Gandhi National Institute for Youth Development SETWIN, Hyderabad ICAR, Ministry of Agriculture Quality Council of India National Council of Rural Institutes (NCRI) APITCO
Banks	NGOs
Reserve Bank of India Small Industrial Development Bank of India Nationalised banks MUDRA Bank	NGOs: Industries Associations Association for Rural and Urban Needy (ARUN) GapSkills Learning Solutions Pvt. Ltd. Hiregange & Associates Reddy's Foundation Rainbow Foundation CARE Hospitals Heritage Foods Ltd. Azim Premji Foundation
Educational Institutions	International Organisations
Krishi Vigyan Kendras	GIZ, AARDO, ILO

ADMINISTRATION AND MANAGEMENT

The affairs of the Society are managed, administered, directed and controlled through the Governing Council constituted by the Government of India as per Rule 22 (a & b) of Rules and Regulations of the Society. The Society, as provided under Rule 3 of Rules and Regulations, was constituted by the Government of India.

Mr. Kalraj Mishra, Hon'ble Union Cabinet Minister of MSME, GoI is the President of the Society and Chairman of the Governing Council of **ni-msme**. The Secretary to the GoI, Ministry of MSME is the Vice-President of the Society, Vice-Chairman of the Governing Council and Chairman of the Executive Committee. The Additional Secretary to the GoI & Development Commissioner (MSME) is the Vice-Chairman of the Executive Committee. Mr. M. Chandrasekhar Reddy is the Director General of the Institute. The list of Members of the Governing Council and the Executive Committee are provided at **Annexures I and II**, respectively.

The Governing Body acts through the Director General. The Director General is the academic and executive head of **ni-msme**. He functions under the guidance of the Governing Council and the Executive Committee. The academic activity is organised through different academic Schools of Excellence. The Chief Administrative Officer is the head of overall administration and general administrative matters, under the guidance of the Director General.

STATUTORY MEETINGS

Executive Committee

As mandated, the Executive Committee met two times during the year on 3rd April, 2017 and 8th January, 2018 in New Delhi. The Committee reviewed the actions taken on the previous decisions and took decisions for further improvement of the Institute's activities as well as infrastructure. .



Grievance Cell

To bring about transparency and to institute an effective Public Grievance Redress and Monitoring System, **ni-msme** has set up a Grievance Cell and Information and Facilitation Counters. The state of public grievances serves as a barometer to gauge the efficiency and effectiveness of the administrative processes and policies of the Institute and the Grievance Cell and the Counters form important components of the machinery set up to facilitate timely redressal of public grievances. Complaints may be lodged at the Grievance Cell and information may be sought from the Facilitation Counters. The addresses are indicated at **Annexure-III**.

INTELLECTUAL GROWTH FACILITIES

Since its inception, **ni-msme** has been rendering services to MSMEs. **ni-msme's** intellectual activities are pursued by its four schools of excellence, through their eleven existing centers, which also include two theme focused cells devoted to specific disciplines.

The schools themselves are inter-disciplinary in nature, focusing on training, research, consultancy, education, extension and IT services in their areas of expertise for the benefit of client organisations, entrepreneurs, association leaders, government officers, bureaucrats, public-private-partnership (PPP) company executives, trainers and others.

SCHOOLS OF EXCELLENCE

The activities of **ni-msme** are executed through four Schools of Excellence with each School having under it theme focused Centres and Cells. The four Schools are indicated in the following chart:

School of Enterprise Development (SED)	School of Enterprise Extension (SEE)	School of Enterprise Information & Communication (SEIC)	School of Enterprise Management (SEM)
<ul style="list-style-type: none"> Centre of Industrial Planning and Development (C-IPD) ni-msme NGO Network (N-Cube) Centre for Policy Research (C-PR) National Resource Centre for MSME Cluster Development (NRCDC) 	<ul style="list-style-type: none"> Centre for Entrepreneurship and Industrial Extension (C-EIE) Women Studies Cell (WSC) Centre for Consultancy and Counseling (C-CC) 	<ul style="list-style-type: none"> Centre for communication and information Technology (C-CIT) Small Enterprises National Documentation Centre (SENDOC) 	<ul style="list-style-type: none"> Centre for promotion of Advanced Management Practices (C-PAMP) Intellectual Property Facilitation Centre (IPFC) Centre for Environmental Concerns (C-Eco) Centre for Industrial Credit and Financial Services (C-ICFS)



INFRASTRUCTURAL FACILITIES

well-laid Infrastructure provides the framework for better and efficient functioning of an organisation. **ni-msme's** facilities are spread over several hectares of sylvan surroundings and are ranked among the best in the world. Apart from the facilities for teaching and training, the Institute provides an excellent library that offers internet facility with round-the-clock reference-cum-reading rooms. Spacious and well-appointed air-conditioned classrooms and conference halls, with state-of-the-art instructional and functional gadgets, computers with specific software for cutting edge IT courses; advanced laptops and other instructional tools make learning at **ni-msme** a pleasant pursuit. The infrastructure at the Institute includes:

- Auditorium : 350 persons capacity
- Conference Hall : 125 persons capacity
- 18 Lecture Halls : 30-40 persons capacity each
- Faculty work-stations with support services

Guest Room Complex: The Institute's clean and comfortable guest rooms, with modern amenities on par with international standards, can accommodate over 280 guests. The hostel complex has clean and hygienic dining facilities, serving appetising cuisines that make the campus a home away from home for the participants. The hospitality wing has the following features:

- Multi-cuisine mess with three dining halls
- Accommodation – 140 rooms that can house up to 280 persons
- Guests and participants are accommodated in air-conditioned or non air-conditioned rooms.
- Suites for VIPs and dignitaries
- All rooms are equipped with TV, wi-fi and intercom facilities.

Closed circuit cameras: CC cameras with a limited set of monitors are located at strategic points on the **ni-msme** campus for surveillance.

Sports and games: Fitness, enthusiasts among the Participants at the Institute use the jogging track and gym on the campus. The campus also has facilities for playing tennis and football (outdoor games); and for badminton, table tennis, chess and caroms (indoor games).

Medical Care: A visiting physician is available in

the campus during fixed hours and also available 24/7 on call to attend health issues.

Recreational Facilities: The amphitheatre Kalangan provides an ideal venue for staging entertainment concerts and to show-case the creative talents of the participants.

Musings is another outdoor location within the campus, set amidst tall trees beside a pond that is best suited for get-togethers. **Utsav** is a wonderful location for outdoor meetings and social gatherings. The Herbal Vista, which houses medicinal and aromatic plants, is well maintained and visitors can soak in the natural ambience.

Water Treatment (RO) Plant: A water treatment plant was installed on the top floor of the canteen. The Plant is planned to meet the requirement of drinking water in all the buildings located in the campus and supply pure drinking water to the national and international participants and the staff of the Institute.

Parking: Two new facilities have been added to the campus infrastructure by way of a covered walkway connecting the New Training Building and the dining block, and a covered parking space for four wheelers and two wheelers. Coincidentally, the ground at the premises has also been graded and levelled to suit the contour of the land.

STAFF STRENGTH

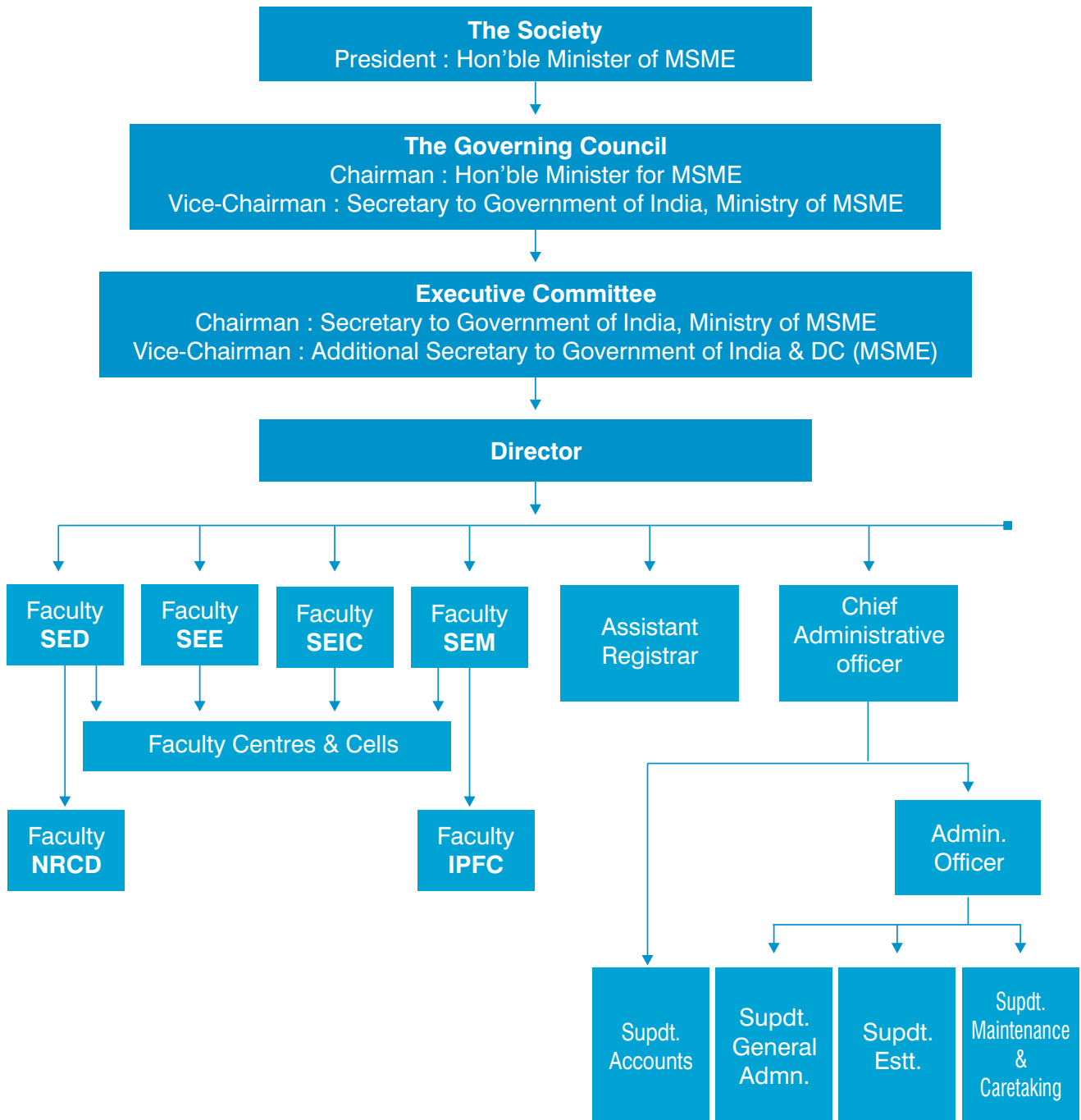
The staff strength of the Institute as on 31st March, 2018 is given in the table below. The retirements from and appointments to the services of the Institute during the year are given in **Annexure-IV**.

Staff strength as on 31st March, 2018

Group	Sanctioned strength	Posts filled	Posts vacant
A	23	16	08
B	06	05	01
C	95	41	58
Total	124	62	62

ni-msme ORGANISATIONAL STRUCTURE

Organogram



NEW INITIATIVES

Progress in SFURTI implementation



The review meet of SFURTI clusters was held on 3rd May 2017 at **ni-msme** campus. Representatives of implementing agencies, technical agencies, SPV and CDEs of Pembarthy Metalware Cluster, Mothukur Ikat Handloom Cluster, Kondapalli Wooden Toys Cluster and Pedana Kalamkari Cluster. K. Surya Prakash Goud, Faculty Member of **ni-msme** elucidated the observations of the Ministry and action to be taken for timely implementation of the project. The implementing agencies stated their problems in implementing hard interventions. The meeting proposed regular review of the project by the technical agency. Mrs. Sohini Chaparala, TA, IL & FS summed up the progress of Kondapalli Toys Cluster: opening the bank account, registering the SPV and timelines for completing the interventions. Mr. L. Vijay Kumar and G. Raj Kumar of NRCDC provided inputs on maintaining files and documents, preparing machinery specifications, and verified the work orders and uploaded data in SFURTI Web Portal. Mr. K. Surya Prakash Goud advised all the clusters to submit the statement of expenditure and take immediate action for uploading cluster data on SFURTI web portal. Construction of CFC and sales outlet were discussed, and assurance was given regarding for speedy implementation of the project. Members were asked to make action plan for implementing soft interventions in consultation with technical agency and further suggested covering all the artisans under the social security schemes (e.g., Pradhan Mantri Jeevan Jyothi and Pradhan Mantri Suraksha Bhima Yojana) and create awareness on the schemes among them.

Chittoor Coir Cluster

The Ministry of MSME has approved SFURTI implementation for the Chittoor Coir Cluster. As the Special Purpose Vehicle (SPV) had problem in

identifying suitable land for CFC, **ni-msme** approached the District Rural Development Authority (DRDA) to actively participate in implementing the scheme.

Mr. K. Surya Prakash Goud, Faculty Member, **ni-msme**; and Mr. Y. Chandra Reddy, CDE of the cluster met Mr. Ravi Prakash Reddy, Project Director, DRDA on 1st May 2017, to discuss the status of the project. The discussions focused on allotment of land, SPV contribution, identification of new artisans, changing IA/SPV. Mr. Ravi Prakash Reddy announced that the Government of Andhra Pradesh has allotted land for CFC and is ready to arrange SPV contribution. Later, Mr. Goud presented the profile of APITCO Ltd.

SFURTI progress at kalamkari cluster

Mr. Chandramouli, Hon'ble South Zone member, KVIC visited Srikalahasti kalamkari crafts cluster on 2nd May 2017 to review the progress of SFURTI implementation. Accompanied by Mr. K. Surya Prakash Goud, Faculty Member, **ni-msme** and Mr. G. Sudhakar Reddy, CDE of the cluster, he visited the CFC, under construction at Palamala village. He advised them to prepare progress report on both soft and hard interventions, showing the timelines, and issued suitable instructions to the CDE regarding various works.

Later, Mr. Chandramouli visited the production centre and interacted with the artisans about developing new designs, production, wages and their income.

PSC meeting

The Project Steering Committee (PSC) of the Khadi & Village Industries Commission (KVIC) was held on 11th May 2017 in Mumbai. Mr. Surya Prakash Goud, Faculty Member, **ni-msme** attended on behalf of **ni-msme** and presented the DSR of Jonnada Food Processing Cluster along with Mr. Raja Babu, President, M/s Society for Rural Self-Development and Rehabilitation, the proposed implementing agency, Kadiyam Mandal, Andhra Pradesh.

The committee members enquired about the SPV contribution, land availability, scope for product diversification and marketing strategy. They suggested including different food products to increase the product range so that the artisans will have economic activity throughout the year.

Bhoomi Puja for Pembarthy CFC



The Ministry of MSME has approved SFURTI implementation for Pembarthy Metalware Cluster, for which **ni-msme** is the nodal agency while IL&FS Clusters Ltd. is the technical agency.

The Bhoomi Pooja for the CFC was performed by Vishwakarma Brass Copper and Silver Ind. Coop. Society Ltd., Pembarthi - the implementing agency, on 28th May 2017.

Dr. B. Narasaiah Goud, Hon'ble Member of Parliament did the Bhoomi Pooja for the sales outlet building in the presence of Mrs. A. Sri Devasena, District Magistrate and Collector, and other dignitaries, also on 28th May 2017. Later, Dr. Goud, addressing the artisans, suggested developing new and innovative designs to sell in the national and international markets, and gave several examples for improving their business. Further he stressed the need for revival and continuation of traditional activity, which plays an important role in the economy and would help arrest migration of rural people, and assured support for marketing of brassware products. He congratulated the nodal agency and technical agency for their sincere efforts towards implementing the project.

The Collector advised the artisans to focus on latest designs, machineries, and methods of marketing their products to promote them in and around the state. Appreciating the skills of Pembarthi artisans, she assured best support from the state government. The President, Chairman and other members of the Society shared their opinions and requested a few provisions for the development of the society in their addresses.

Mrs. Sharmista Mahapatra and Mr. H.K. Chary of IL&FS, and Mr. Surya Prakash Goud, Faculty of **ni-msme** were present on the occasion and extended their support.

Mothkur Ikat Handloom Cluster

Mr K. Surrya Prakash Goud, Faculty of **ni-msme**, visited the Mothkur Ikat Handloom Cluster on 28th May 2017 along with Mrs. Sharmista Mahapatra and Mr. H.K. Chary of IL&FS Clusters Ltd. and visited and interacted with the weavers and other members who are participating in the skill development programme. They interacted with the trainees and Mr. Ch. Parameswar, CDE about the programme inputs, profile of the faculty, etc.

Mrs. Sharmista advised the implementing agency to focus on demand driven product designs and help the artisans to improve their skills in dyeing and weaving to achieve better quality and productivity improvement. They also discussed with SPV members regarding the progress of hard interventions.



The Office of the DC (MSME), in association with **ni-msme**, had organised a two-day national workshop for the benefit of the Cluster Development Officers (CDOs) under the Micro and Small Enterprises Cluster Development Programme (MSE-CDP), during 2-3 June 2017 at the Institute campus.



The themes discussed included: role and responsibilities of the CDO, strategies for implementation of cluster development projects, significance of detailed project report, analysis and appraisal of detailed project report, and reporting mechanism. Later, the participating CDOs formed into groups and held group discussions on best practices and challenges, and made some recommendations.

Dr. K.K. Jalan, Secretary (MSME), who graced the concluding session, interacted with the delegates. Appreciating the topics covered and efforts put in by the officers during the workshop, he gave them some advice on better implementation of MSE-CDP. He suggested developing a database of the clusters vetted by the stakeholders across the country so as to bridge the gap between the Ministry and the stakeholders. Further, he asked them to submit at least one CFC proposal from their respective states after field Mr. S.N. Tripathi, IAS, AS & DC (MSME) witnessed all the presentations given by the CDOs and gave invaluable suggestions on various issues. He appreciated the best practices highlighted by the CDOs. The ensuing discussions focused on identifying solutions to various challenges faced by the CDOs. The DC (MSME) stressed on the role and responsibilities of the CDO and urged them to be cluster mentors with pro-active mind-set.

Earlier, Mr. R.K. Rai, Director (CD), Office of the DC (MSME), after introducing the officers, summed up the proceedings and outcome of the workshop. He also made a presentation highlighting the importance of social capital for larger gains to MSMEs, quoting examples of clusters, where mutual cooperation has immensely benefited the units. The CDOs made presentations on best practices and challenges in the implementation of cluster projects.

During the inaugural session on the 2nd June, Mr. M. Chandrasekhar Reddy, Director General, **ni-msme** welcomed the CDOs from all MSME-DIs, and pointed out that the Govt. of India is giving thrust to cluster development to enhance the

competitiveness of the MSME sector. He expressed happiness at the opportunity to organise the workshop and also highlighted the significance of the CDO's role in the success of the programme. Further, he emphasized the importance of 'Owning a Cluster' and urged the CDOs to nurture the cluster as their own child. Earlier, Mr. C.S.S. Rao, Dy. Director, Office of the DC (MSME) outlined the objectives of the workshop and observed that the workshop helps the officers to discuss various issues involved in the implementation of cluster development projects and share their experiences. He called on all the CDOs to participate actively in all the sessions. The participating CDOs expressed satisfaction with the workshop design and content, and thanked the AS & DC (MSME) for his support and guidance on successful implementation of the projects.

Cluster Initiatives in Jharkhand

The Govt. of Jharkhand has engaged **ni-msme** services for implementing cluster development programme. **ni-msme** will support cluster stakeholders in capacity building and facilitate the establishment of common facility centres. In this regard, Mr. K. Surya Prakash Goud of **ni-msme** visited Ranchi to meet Mr. K. Ravi Kumar, IAS, Director of Industries, Govt. of Jharkhand and the officials of Jharkhand Infrastructure Development Corporation (JIDCO) during 3-4 July 2017, along with Mr. B.L.N. Das, General Manager (Clusters), and Mr. D.P. Vidhyarthi, General Manager (Infrastructure), JIDCO to discuss arranging exposure visits for SPV members, conducting training in management of CFCs, and providing mentoring services during the implementation of various interventions. JIDCO had organised a workshop on 4th July inviting the officials from select DICs, and SPVs of proposed clusters. Mr. Goud interacted with cluster stakeholders regarding their infrastructural requirements in CFCs, mobilisation of funds, specifications of machinery, business operations, etc.



Cluster Initiatives in Jharkhand



Mr. L. Vijay Kumar visited the NBCFDC office at Bengaluru on the 11th July and discussed with Mr. Ekanatappa, Managing Director regarding transportation of raw material, marketing skills, lack of information on latest machinery and markets, and need for conducting skill development programmes. Mr. Ekanatappa highlighted their schemes for women artisans and children, and SHGs. Further he stated that they provide term loans, service and other loans at less than 2% annual interest which is transferred directly to their account through DBT facility.

Palakkad Pottery & Papiere Mache Products Cluster



Mr. G. Raj Kumar visited Palakkad and Trissur for interaction with the officials of Kerala State Backward Classes Development Corporation, Development Commissioner for Handicrafts, IRTC, KVIB and industries department during 11-17 July 2017. He also visited artisan villages to collect the cluster information. Some of the important officials met included Mrs. Latha, Manager, KSBCDC, Palakkad; Mr. Jacob D'Souza, Assistant Director, HM & SE Centre, Thrissur; Mr. Balakrishna, IEO, Chittoor; Mr. Shiva Das, Officer, Khadi & V.I. Board, Palakkad; and Dr. N.K. Shasidaran Pillai, Director, Integrated Rural Technology Centre, Mundur.

Tirur Virgin Coconut Oil cluster

Mr. G. Raj Kumar, Consultant, NRCDC of ni-msme visited the Tirur Virgin Coconut Oil cluster during 17-18 July 2017 to participate in SFURTI review meeting. The chairman of SPV Mr. Raveendran, CEO, and Mr. Satish Kumar, CDE of the cluster were present in the meeting. The chairman apprised about the progress of the project and assured that construction work will be completed at the earliest possible. Specifications of machinery, tendering process and precautions to be taken during machinery installation were discussed and plans drawn for implementation of soft interventions.



GST Awareness for MSMEs





The International Day for MSMEs was celebrated at **ni-msme** campus on 27th June 2017 by conducting a meet on GST, to which MSME stakeholders were invited. About 250 delegates including entrepreneurs; representatives of industry associations, training institutions and NGOs; Government officials and tax consultants had participated in the event.

Dr. K. Laxman, President, BJP, Telangana State and Member of Legislative Assembly, Musheerabad was the Chief Guest of the celebration. Addressing the assemblage he highlighted the entrepreneurship development initiatives of Government of India and outlined the need for uniform tax in the country, and urged the MSMEs to be GST compliant. He applauded the dynamic role of the present government and observed that Udyog Adhar Memorandum has simplified the process of registration for MSMEs.

Earlier, Mr. M. Raja Mahender Reddy, President, Confederation of All India Small and Medium Pesticides Manufacturing Association (CAPMA) expressed that GST will facilitate hassle free business operations by removing the confusion due to multiple tax system. Mr. Rahul Kumar Chanti, President, DICCI, Telangana said that multiple component tax structure was making it difficult to monitor the financial transactions. The advent of GST will bring in transparency in business transactions.

Mr. M. Chandrashekar Reddy, Director General, **ni-msme** stated that GST will have wide ramification on business processes. With less than one month to the rollout, there is a grave need for entrepreneurs to ensure compliance with the Act. He added that **ni-msme** has set up an exclusive GST cell with NACEN trained faculty, organised 16 workshops in the campus so far and participated in several forums on GST for MSMEs.

Mr. Rohit Kumar Singh, Head, GSP Business, Karvy Data Management was the eminent speaker who gave valuable insights into migration from the current indirect tax to GST and how businesses are going to be impacted by the change. He also elucidated GST implications for MSME sector. Mrs. E. Vijaya, faculty of **ni-msme** emphasised the need for understanding the new tax law and how to

comply with it. Ms. Gunja Kapoor, Associate Fellow, Pahle India Foundation and Mr. Rishabh Chandra, Founder Script Technology discussed digital transformation vis-à-vis the MSMEs, need for training the MSMEs in e-commerce, helping them achieve higher sales and thus larger revenues through wider market access. They also expatiated on website designing, maintenance and important tools like SEO.

Mr. Sanjaya Maruvada, Chief Executive Officer of Telangana Industrial Health Clinic Ltd. stated that they cater the development needs of MSEs with focus on diagnostic and clinical facilities for sick/incipient enterprises in coordination with financial institutions, extend financial support to new MSEs, offer MSEs revival and rehabilitation guidance and timely supplementation of financial resources, and identify strategic partnership firms for creating a comfort zone to the banks. They aim at facilitating the MSEs to access equity through SME Exchange.

Later, the experts fielded queries from the participants. The workshop concluded with vote of thanks proposed by Mr. K. Surya Prakash Goud, Faculty Member, **ni-msme**

Interactive Meet on GST



ni-msme, in association with NSIC-ECMDBP, organised an interactive meet on Goods and Services Tax (GST): One Nation One Tax: Implications of GST on MSMEs at the Conference Hall, NSIC-Exhibition-cum-Marketing Development Business Park (ECMDBP), Hyderabad on 20th July 2017. A total of 90 officials and beneficiaries from industry associations in and around Cherlapally, Nacharam, Mallapur and Kushaiguda participated in the interactive meet.

GST Initiatives



Goods and Services Tax (GST) is a game changing reform for the Indian economy through creation of a common Indian market and reducing the cascading effect of tax on the cost of goods and services. It will simplify and harmonise the indirect tax regime prevailing in the country.



The GST cell of **ni-msme** had conducted 3-day certification training in GST DURING 29th November to 1st December 2017, at the campus. A total of 12 participants consisting of entrepreneurs, tax consultants and accounts had attended the programme directed by Dr. E. Vijaya, Faculty Member, **ni-msme**.

Workshop on GST for MSMEs

The GST Cell of **ni-msme** had organised a workshop on “GST for MSMEs” on 31st January



2018 at the campus, sponsored by YES BANK as part of their CSR activity. The workshop was coordinated by Dr. E. Vijaya, Faculty Member, **ni-msme**. A total of 45 participants, representing practising entrepreneurs and start-ups, attended the workshop. The workshop aimed at sensitising the participants about GST framework and its implication for industries, registration mechanism and precautions to be taken while filling the returns, tax invoices, etc.

Mr. Ramu Bhandaru, Senior Vice-President, Small Business Banking (SBB), YES Bank was the Chief Guest of the inaugural ceremony.

GST Workshop for KVIC





The GST cell of **ni-msme** had conducted workshop on GST for KVIC officials on 22nd June, at the campus. A total of 100 KVIC officials and beneficiaries participated in the programme directed by Mrs. E. Vijaya, Faculty Member (SEM) of **ni-msme**, and coordinated by Mr. K. Narender and Mr. K. Obul Reddy, GST consultants at **ni-msme**. The focus was on the implication of GST for KVIC products.

Mr. Vinay Kumar Saxena, Chairman, KVIC, Chief Guest of the inaugural ceremony, stressed on the need for awareness of GST and advised them to ensure transition from current regime to GST. Mr. Guruprasanna, Deputy CEO, KVIC, guest of honor also stressed on the need for basic understanding of GST law as it will impact the KVIC segment too.

Career Paramarsh Kendras

Few glimpses of the Infrastructure creation



BOLPUR IT PARK



DURGAPUR IT PARK



HALDIA IT PARK



PURULIA IT PARK



Following the MoU between **ni-msme** as Knowledge and Supervising Partner and the SCTST Development and Funding Corporation, Govt. Of West Bengal, 30 Career Paramarsh Kendras (CPKs) have been set up in different parts of West Bengal. Qualified counselors been hired and have been put in place at all the CPKs, which are now ready to be go live shortly by the implementation partner Indus Integrated Indus Integrated Information Management (IIIM) Ltd.

Induction Training for newly recruited Industrial Extension Officers of Govt. of Karnataka

3-week induction training on MSME promotion for the industry extension officers of Karnataka during 12-30 March 2018, sponsored by the Directorate of Industries and Commerce, Govt. of Karnataka.



PHYSICAL AND FINANCIAL PERFORMANCE

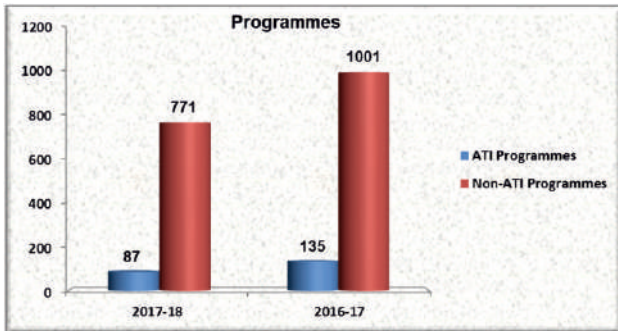
Since its inception as the Small Industry Extension Training Institute, the Institute has been depending on the Government of India for meeting its annual recurring and non-recurring expenditure.

The Institute was to identify new sources of income while implementing the recommendations of the 5th report of the Expenditure Reforms Commission of the Government of India, which helped the Institute to become self-supporting from 2001-02. However, grants for specific purposes for meeting expenditure such as one time grant and financial assistance at pre-determined hourly rates for conducting entrepreneurship and skill development programmes under the Scheme of Assistance to Training Institutions (ATI) of the Ministry are also extended.

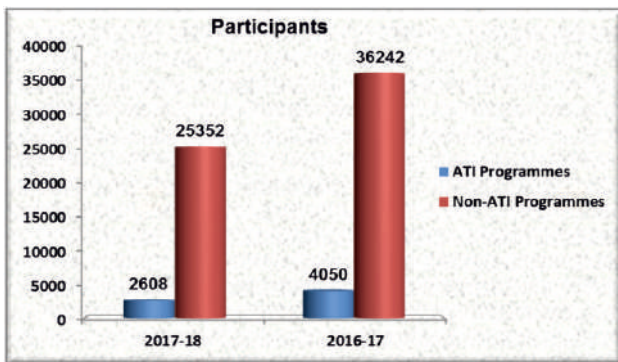
The activities accomplished during the year comparing with previous year are indicated in the following table:

Activity	2017 - 18			2016 - 17		
	Progs	Trainees	Income (Rs. in lakhs)	Progs	Trainees	Income (Rs. in lakhs)
(a) Programmes under ATI Scheme	87	2608	200.00	135	4050	290.61
(b) Non-ATI						
1. National Programs	695	23321	1151.65	896	32809	2791.32
2. International Progs.	14	367	490.28	14	370	538.26
3. Seminars and Workshops	32	1664	11.89	62	3063	36.13
4. Research and Consultancy	30	--	322.92	29	--	764.08
5. Others	--	--	385.69	--	--	400.63
Sub-Total (b): Non-ATI	771	25352	2362.43	1001	36242	4530.42
Grand Total	858	27960	2562.43	1136	40292	4821.03

Programmes



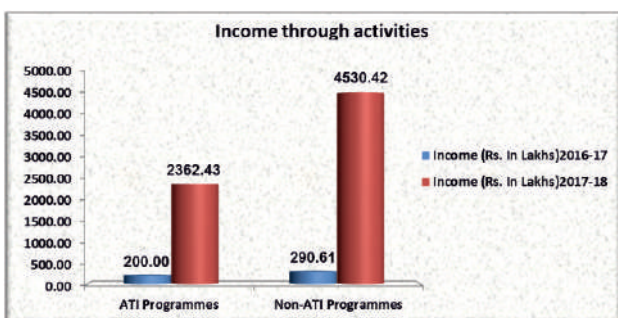
Participants



In the year 2017-18, the total number of training programmes conducted was 858 and the participants were 27,960 as compared to 1,136 programmes and 40,292 participants during 2016-17. The decrease in the number of programmes and participants over the previous year was mainly due to less number of programmes under ATTI scheme of the Ministry during 2016-17.

The Institute generated an income of Rs.2562.43 lakh through various activities compared to the previous year of Rs.4821.03 lakhs in 2016-17. This could be attributed to the decrease in the number of entrepreneurship and skill development programmes under ATTI Scheme of the Ministry over the previous year.

Income through activities



TRAINING ACTIVITY

A total of 695 national programmes, 32 seminars and workshops, 14 international programmes and 87 programmes under the ATTI Scheme of the Ministry were conducted during the year.

A few of them are indicated in the following paragraphs.

Faculty Development Programme



The SEE of ni-msme is conducting a two-week Faculty Development Programme in Entrepreneurship Development during 22nd May to 2nd June 2017, at the Institute campus. A total of 27 participants from S&T colleges, entrepreneurship promotion institutions and business schools in Hyderabad are participating in the programme.

Safety and Skill Up-gradation Training Programme

The School of Enterprise Development (SED) of ni-msme had organised the second batch of 15-day long skill up-gradation training programme during 24 July - 9 August 2017, for 1,900 registered building and other construction workers. The



training was in the trades of masonry, electrical house wiring, painting and decoration, plumbing and sanitation, welding and carpentry. The training was conducted at different venues in Srikakulam, East Godavari, Prakasam and Anantapur districts of Andhra Pradesh, sponsored by the APBOCWBB. The Programme was overseen by Dr. G. P. Vallabh Reddy and Mr. N.R. Prasad Reddy of **ni-msme**.



Refresher Training for KVIC

ni-msme, in association with the Khadi & Village Industries Commission (KVIC), Ministry of MSME, Govt. of India, had organised at the Institute campus, a 3-day programme of Refresher Training during 28-30 August 2017, for the audit and accounts personnel of KVIC, working throughout the country.

Mr. Vinai Kumar Saxena, Hon'ble Chairman of KVIC inaugurated the programme on 28th August 2017. The chief guest, in his inaugural address, stated that the audit and accounts personnel are the backbone of any organisation and urged them to work with dedication, honesty and integrity in order to fulfill the objectives of the organisation, KVIC.



South Zone Review Meet on PMEGP

The Zonal Review Meeting on PMEGP for south zone was held on 30th August 2017 at the Institute campus. Mr. B.H. Anil Kumar, IAS, Joint Secretary, Ministry of MSME, Govt. of India, New Delhi and

CEO, KVIC, Mumbai chaired the meeting. Mr. G. Chandramouli, Hon'ble Member, South Zone, KVIC; Mr. K.S. Rao, Dy. CEO (PMEGP); Mr. G. Guruprasanna, Dy. CEO (SZ); state/divisional directors, KVIC, South Zone; CEO, State/U.T., KVIBs; and officials from the Directorate of Industries of South Zone; SLBC conveners and banks had attended the meeting.



Road Map for e-Marketing and Branding of Handicrafts

ni-msme had organised a 3-day training in e-marketing and branding strategy for the handicrafts of A & N Islands during 2-4 August 2017. A total of 30 participants from various government departments, besides private entrepreneurs, had attended the training.



MoU on Business Development with SCSTDB

The discussions **ni-msme** has been having with the SCSTDB, Govt. of West Bengal regarding enterprise promotion have now come to fruition.



ni-msme and SCSTDB have signed an MoU on 25th September 2017, on the project of setting up "career paramarsho kendras" (CPK project) for business development among the SC/ST in West Bengal. Mr. Parthapratim Manna, MD of SCSTDB signed on behalf of the SCSTDB, while Dr. Dibyendu Choudhury, FM, **ni-msme** signed on behalf of **ni-msme**, in the presence of Mr. Khushal Maitra, MD, IIIML. Incidentally, IIIML may be the implementing partner of the project.



Workshop on E-waste Management

ni-msme had organised a 3-day programme at the campus on E-Waste Management and Recycling Options for Sustainable Development, during 25-27 October 2017.



Job Fair at Deoria



ni-msme had organised a job fair in Kushinagar for two days during 5-6 October 2017. The venue was St. Theresa High School, Padrauna. Mr. Janapareddy Ravinder, Project Coordinator, **ni-msme** monitored the event.

Representatives of 24 companies conducted selection interviews for about 3,000 non-technical graduates. Around 900 applicants were shortlisted, of whom about 860 were selected, and a few of them were issued with offer letters. On the whole, the event was acknowledged to be a grand success.

Mr. Kalraj Mishra, MP of Deoria and formerly the Union Minister of MSME was the Chief Guest of the occasion, while Mr. Rajesh Pandey, MP of Kushinagar was the guest of honour. The agriculture minister of UP, the OSD, the DM, the Collector, and the MLA of Kushinagar were also present during the event. The chief guest handed over offer letters to 17 of the selected applicants.

Valediction of TEDPs





Three TEDPs in three different trades were concluded through formal valedictory events at different locations, during October 2017. Sponsored by the DST, they were initiated in September, and were of six weeks duration. Dr. Shreekant Sharma, AFM, SEE was programme director of all the three ESDPs.

MUDRA Loan to LBI Alumni



At a promotion camp on Pradhanmantri MUDRA Yojna, held in Hyderabad on 11th October 2017, Mr. Mukhtar Abbas Naqvi, Minister of State for Parliamentary Affairs, Govt. of India handed over the first Stand-up India loan sanction letter to Mrs. Revathy, former trainee of the LBI of ni-msme. Another sanction letter was given to one of the Beauty and Wellness trainees.

Training for Stand-up India Beneficiaries



A 3-day EDP on management of a mini super market for the beneficiaries of Stand-up India was organised at the campus during 8-10 November 2017. The main objective was to impart entrepreneurial literacy to the participants who are in the process of fulfilling their dream of owning a super market. The programme, which had 40 participants in all, was directed by Mr. Vivek Kumar, AFM. It may be recalled that ni-msme had earlier conducted a one-day workshop to familiarise them with the processes of bank linkages, management practices and project preparation.

Mr. C.H. Malla Reddy, MP, Malkajgiri inaugurated the programme on 8th November 2017. Speaking on the occasion, he narrated the story of his own voyage towards being an entrepreneur, starting from the scratch.

National Entrepreneurship Day Celebrated



The National Entrepreneurship Day was celebrated at the campus on 9th November 2017, in association with SBI. This year's theme was Catalysing a Cultural Shift in Youth Entrepreneurship, set with the aim of infusing and accelerating the spirit for entrepreneurship among the citizens.



To match the occasion, the SED had organised Elocution competition on the topic of entrepreneurship in Telugu, Hindi and English for young entrepreneurs. The top three contestants in each language would be awarded prizes. The event received 31 entries altogether: 16 for Telugu, 10 for Hindi, and 25 for English. A total of 210 young entrepreneurs participated in the celebrations.

Towards a clean eco



The Swacch Bharat Abhiyan was launched by the Prime Minister in 2014, preliminary to the ambition of reviving the ancient glory of our Bharat, that is the India of today. With a view to injecting new vigour and vitality into the implementation of the programme, every year a fortnight is bracketed as swacchata pakhwada, to spotlight the swacchata activities in the respective organisations/institutions of the government. In accordance with the Ministry's advice, **ni-msme** had observed the pakhwada during 1-15 December 2017.



Programme on Delayed Payments to MSEs

ni-msme had organised a two-day campus training programme on Delayed Payments to Micro and Small Enterprises, during 21-22 December 2017 for the benefit of the members of MSE facilitation councils. A total of 34 delegates from the states of Himachal Pradesh, Jammu & Kashmir, Kerala, Madhya Pradesh, Maharashtra, Tamil Nadu and West Bengal participated in the programme.

The main objective of the programmes was to build the capacity of MSE FC members so that they will be competent to deal with cases of delayed payments, and acquaint them with related rules and regulations.





Induction Training in MSME Promotion



ni-msme had organised a 3-week programme in MSME Promotion during 4-22 December 2017, at the Institute campus. Sponsored by Dept. of Industries & Commerce, Govt. of Karnataka for their probationary assistant directors, the programme was directed by Mr. J. KoteswaraRao, AFM, SED.

Induction Training To Industries Extension Officers on MSME Promotion(12-30 March 2018)



ni-msme had organised 3-week induction training on MSME promotion for the industry extension officers of Karnataka during 12-30 March 2018, sponsored by the Directorate of Industries and Commerce, Govt. of Karnataka.

Inaugurating the programme, Dr. Sanjeev Chaturvedi, Director of ni-msme underlined the relevance of Make in India programme, and need for managerial skills, and called on the participants to make best use of the training time. He also suggested that they make use of ni-msme services for promoting farm and non-farm enterprising in rural areas.

MoU with RGNIYD Signed



ni-msme has signed a Memorandum of Understanding with the Rajiv Gandhi National Institute for Youth Development (RGNIYD), Ministry of Sports and Youth Affairs, on 19th January 2018. The MoU has entrusted ni-msme with the task of conducting EDPs for a total of 700 unemployed SC/ST youth hailing from seven states. The states are: states of Bihar, Haryana, Meghalaya, Orissa, Rajasthan, Sikkim, Uttar Pradesh.

The signing event took place at ni-msme campus. Mr. A. Chandra Mohan, Registrar, RGNIYD signed on behalf of RGNIYD, while Mrs. C. Rohini, CAO, ni-msme signed on behalf of ni-msme. Mr. Vivek Kumar, AFM SED were present during the event.

Republic day at the Campus

The 69th Republic Day was celebrated at the Institute campus on 26th January in a spirit of solemn festivity. The entire ni-msme family along with the delegates attending phase-IV 2017-18 international training programmes gathered in



front of the New Training Building, where the flag hoisting ceremony was to take place. The participants of national programmes were also present during the occasion.



Mudra Loans Sanctioned

Loans have been sanctioned to 67 trainees of beauty and wellness segment, under the Mudra scheme. The Letters of Sanction were handed over to the respective beneficiaries at a special function **ni-msme** had organised at the Press Club, Hyderabad, jointly with the Beauty and Saloon

Members Association, on 10th January 2018. At the same platform, two woman trainees were issued with the Stand-up India sanction letters.

Mr. Etala Rajender, Hon'ble Minister of Finance, Govt. of Telangana graced the event as Chief Guest.



Workshop on Industrial Hazardous Waste Management



A 2-day workshop on Industrial Hazardous Waste Management for MSMEs was organised at the campus during 22-23 February 2018, sponsored by the Department of Science and Technology (DST) Ministry of Science and Technology, Govt. of India. Mr. D. Srinivasa Naik, Vice-CMD, Telangana State Leather Industries Promotion Corporation Ltd., (TSLIPC) was the chief guest of the event. Delivering the key-note address, he highlighted the activities of the TSLIPC.



ni-msme is conducting a Women Entrepreneurship Development Programme (WEDP) at the Institute campus from 5th February 2018 to 3rd March 2018. Dr. Sanjeev Chaturvedi, Director, **ni-msme** inaugurated the programme, directed by Dr. Nune Srinivasa Rao, AFM, on 5th February. Dr. Shreekanth Sharma, AFM also participated in the inaugural programme, being attended by 31 prospective entrepreneurs in all.

Interface with Industry Associations



ni-msme had convened an interaction meet with representatives of industry associations, on 17th February 2018 at the Institute campus. The primary aim was to create awareness about the initiatives **ni-msme** has been taking, particularly in association with industry associations, for promotion and development of MSME sector in the country.



EDPs for Women



Health Initiatives





ni-msme had organised free health camps during the month of February 2018. One of them was at the Institute campus, while the other was at ALEAP. About 300 persons had derived the benefit of health advice at each camp.

Workshop on ZED



ni-msme had conducted an awareness creation workshop on ZED certification at the Institute campus on 12th February 2018. The event was part of CSR effort of the YES Bank, Hyderabad. About 50 persons engaged in MSMEs participated in the workshop.

IT based ESDPs



A photo exhibition was held at the campus on 14th February 2018 for the 4th batch of Digital Photography and Videography trainees, to enable them to display their practical output.

Mr. A.K. Chaube, Deputy Secretary; and Mr. Bhaskar Kalra, Under-Secretary, Ministry of MSME, and officials inaugurated the event by lighting the lamp, along with the project coordinators team of ATI, ni-msme. The objective of the exhibition was to evaluate the trainees and elicit suggestions from the external experts.

EDP on Financial Products and Services



ni-msme had organised a 14-day EDP on Financial Products and Services, in association with Udyogwardhini, Nasik. Sponsored by Tata Capital as part of its CSR initiatives, the training was scheduled during 5-20 February 2018, at the Institute campus.

ISO Audit Review





An awareness and review meet was convened on ISO audit of the Institute, on 2nd February 2018. All faculty and staff of the Institute had attended the workshop. The team of audit consultants from Envirotech Quality Management, New Delhi consisted of Mr. Jayaseelan Ganesan, Mr. Rajesh Srivastava and Mr. J.K. Srivastava. The aim was to create awareness among the employees of **ni-msme** regarding the new standard ISO 9001-2015 and its benefits.

Dignitaries visit LBI



Mr. Sanjeev Singh, CEO, Madhya Pradesh State Skill Development Mission; and Mr. G.N. Agrawal, Additional CEO, MPSSDM visited the campus LBI on 24th February 2018. On the occasion, the LBI trainees organised a display of the products they had created.

Valediction of phase 1 & 2 of International Programmes

The first and second phases of **ni-msme** International Executive Development Training Programmes 2017-18 concluded on 27th October 2017, through a formal valedictory function. The phase had five programmes through which 122 delegates from 38 countries derived the benefit of Indian MSME experience.



Phase-III Internationals



The third phase of **ni-msme** international executive development training programmes commenced at the campus on 13th November 2017. This phase features three programmes of eight weeks duration each. 1. Training Methods and Skills for Managers (TMSM), 2. SME Financing – Approaches and Strategies (SMEFAS), 3. Total Quality Management & ISO 9001: 2015/14001/22000/27000 & Six Sigma (TQM) respectively.

A formal inauguration was held on the 15th, with Dr. E. Vishnu Vardhan Reddy, IFS, Regional Passport Officer, Hyderabad as the Chief Guest. Addressing the delegates, at the outset, he gave a warm welcome to the foreign guests, and said it is a privilege to be here. He had been to seven countries including Afghanistan and Geneva, and has rich memories of all the places.

Farewell to Phase-III



The set of three executive development training programmes, comprising phase-III of 2017-18 international series, were concluded through a formal valedictory function organised for the purpose. The programmes of the phase were: Training Methods and Skills for Managers (TMSM); SME Financing – Approaches and Strategies (SMEFAS); and Total Quality Management & ISO 9001:2015/14001/22000/27000 & Six Sigma (TQM).

Dr. Vivek Kumar, Professor of Sociology, Jawaharlal Nehru University, New Delhi was the Chief Guest of the event.



Phase-IV Internationals Inaugurate



The fourth phase of **ni-msme** International executive development programmes was formally inaugurated on 24th January 2018 at the Institute campus. The phase consists of a set of five executive development programmes, all of eight weeks (22 January–16 March 2018) duration.

The programmes are: Planning and Promotion of Agro and Food Enterprises (PAFE), Promotion of Micro Enterprises (POME), Training of Trainers in Entrepreneurship and Skill Development (ToT-

ESD), Tourism and Hospitality Management (THM); and Intellectual Property Management Strategies for SMEs (IPMSS).

Phase-IV Concludes



The formal valediction of phase-IV international executive development training programmes 2017-18 of **ni-msme** was organised on 15th March 2018. In all, six programmes – five announced, and one special – were concluded. They are: Promotion of Micro Enterprises (POME), Planning and Promotion of Agro and Food Enterprises (PAFE), Tourism and Hospitality Management (THM), Training of Trainers in Entrepreneurship and Skill Development (ToTESD); and Intellectual Property Management Strategies for SMEs (IPMSS); and Capacity Building for Providing Alternative Livelihood Opportunities for Poor (CBALO), specially conducted for Afghanistan. The total number of outgoing trainees was 161, from 47 countries.





CPK Project Goes on Stream



This column has been reporting about 30 Career Paramarsh Kendras (CPKs) being set up in different parts of West Bengal, with qualified counselors put in place, in accordance with the MoU between **ni-msme** and the SCTST Development and Funding Corporation, Govt. of West Bengal. During February 2018, the selected counselors and other executives were put through a short stint of training, organised by Indus Integrated Information Management (IIIM) Ltd., Kolkata.

Fillip to Women Enterprise



Women Association of Incubators in Manufacturing was launched at **ni-msme** campus on 7th March 2018. The initiative was the result of the vision of a group of widely experienced

successful women entrepreneurs with innovative approach, and the ambition to nurture women towards empowerment and self-reliance through economic enterprising.

Women's Day celebration



The International Women's Day was celebrated at **ni-msme** on 14th March 2018. A half-day workshop on the theme of Women Empowerment – Development Initiatives, was conducted on the occasion, sponsored by the Andhra Bank, SIDBI, SBI and Indian Bank.

International Yoga Day

ni-msme had organised the Third International Yoga Day celebrations at the campus on 21st June 2017, as per the Common Yoga Protocol. The celebrations were conducted in four sessions, apart from opinion sharing and valedictory sessions. The sessions focused on yoga practice, meditation and raja yoga, stress remedy and traditional medicine system, addressed by seasoned domain experts. Apart from the **ni-msme** family, Mr. S. Trinath Sridhar, Deputy

General Manager/Zonal Manager, Andhra Bank; and Mr. P. Naresh, Chief Manager, Andhra Bank had attended the event as Special Guests.



Programmes under ATI Scheme of the Ministry

The Ministry of MSME focuses on innovation of micro and small enterprises in the country with the objective of creating self-employment opportunities and upgrading relevant skills of current and potential entrepreneurs. In order to encourage new entrepreneurs and promote the establishment of new enterprises, the Ministry has been implementing various schemes and programmes.

“Assistance to Training Institutions”, is one such scheme, launched by the Ministry during the last quarter of 2009-10 to ensure that young entrepreneurs are encouraged and equipped to take up new ventures. This was to be achieved by imparting entrepreneurship and skill through national level Entrepreneurship Development Institutes. The **ni-msme** being the national level Institute has played a major role as ‘Apex Institution’ of the Ministry, in the implementation of this scheme.

The Ministry approved and allotted 130 conducted 87 programmes were actually conducted covering 2608 beneficiaries by the Institute itself. The Ministry released assistance of Rs.149.82 lakhs for the purpose.

The trade wise programmes conducted during the year are indicated in the table below:

Name of the Trade	No. of Progs.	No. of Trainees
Bakery products	20	601
Digital Photography and Videography	5	149
Fashion Designing	19	570
Graphic Designing	1	30
Linux Administration	4	119
MCP and CCNA	2	60
SQL Server DBA	3	90
Visual Effects	2	60
Advance java	3	90
CAD/CAM	3	90
CAD With Pro-E	5	150
Computer Accounting with Tally	6	179
Dot Net Technologies and Net Programming	2	60
3D-Animation	1	30
Computer Hardware and Networking	4	120
Multimedia and Animation	3	90
Web Designing	4	120
Total	87	2608

International Programmes

ni-msme has been conducting several international training programmes, facilitating value-addition to foreign promoters and officials, concerned with MSMEs through training, research, consultancy, extension and information services.

The executive development programmes offered are structured for various professionals in the developing countries, sponsored by the Ministry of External Affairs, Government of India, under Indian Technical and Economic Cooperation (ITEC)/ Special Commonwealth Assistance for Africa Programme (SCAAP)/Afro-Asian Rural Development Organisation (AARDO)/Technical Cooperation Scheme of Colombo Plan (TCS of Colombo Plan). These programmes are of 8 to 12 weeks duration, set over four phases.

The programmes offered to the international participants during the year were as follows:



Phase-I Programmes (12 weeks) from 07 August to 27 October, 2017

1. Communication Skills in English and Promotion of Micro Small and Medium Enterprises (EPMSMEs)
2. Communication Skills in English and Tourism and Hospitality Management (ETHM)

There were 55 delegates in these two programmes under different fellowships, sponsored by the Ministry of External Affairs, Government of India.

Phase-II Programmes (8 weeks) from 04 September to 27 October, 2017

1. Capacity Building programme for providing Alternate Livelihood Opportunities for the poor (CBALO);
2. Empowerment of Women through Enterprise (EWE); and
3. Innovative Strategies for SME Development (ISSD).

There were 67 delegates in these three programmes under the fellowships awarded by the Ministry of External Affairs, Government of India.

Phase - III Programmes (8 weeks) from 13 November, 2017 to 05 January, 2018

1. Training Methods and Skills for Managers (TMSM);
2. Total Quality Management & ISO 9001: 2008/14001/22000/27000 & Six Sigma (TQM); and
3. SME Financing – Approaches and Strategies (SMEFAS)

A total of 84 delegates took part in these five programmes. All these delegates were sponsored by the Ministry of External Affairs under ITEC/SCAAP/TCS Colombo Plan and AARDO fellowships.

Phase - IV Programmes (8 weeks) from 22 January to 16 March, 2018

1. Promotion of Micro Enterprises (POME);
2. Planning and Promotion of Agro and Food Enterprises (PAFE);

3. ToT in Entrepreneurship & Skill Development (ToT-ESD); and
4. Tourism and Hospitality Management (THM).

In all, 139 delegates from different countries were sponsored under the fellowships awarded by the Ministry of External Affairs, Government of India.

Seminars and Workshops

ni-msme had conducted 62 seminars and workshops on different subjects for the benefit of MSME stakeholders, service providers, entrepreneurs and the officials in the industries departments of different States, etc. These were attended by 3,063 delegates in all.

A few of these are indicated below:

World IP Day Celebrated

On the occasion of World IP day, ni-msme had organised a one-day workshop on Intellectual Property Rights for Innovative Entrepreneurship jointly with the Institute of Company Secretaries of India (ICSI), Hyderabad Chapter, sponsored by SIDBI, on 26th April 2017, at the Institute campus.



The workshop was formally inaugurated by lighting the lamp. Mr. G. Sampath Kumar, GM, SIDBI was the Chief Guest, and Mr. Oggu Prasad Rao, Assistant Controller of Patents, Head –RMID Section (RO- PCT), Indian Patent Office was the guest of honour. CS Mr. Ahalada Rao V., Council Member, ICSI; CS Mr. R. Venkataramana, Chairman, ICSI; Mr. M. Chandrasekhar Reddy, Director General, ni-msme and faculty members were present on the occasion.

Workshop on “Cleaner Energy Technologies”



A one-day national workshop on Cleaner Energy Technologies for Sustainable Development of SME Sector was organised by **ni-msme** together with SIDBI on 3rd May 2017, at the Institute campus. Around 32 participants from different Government and Private Organisations, NGOs, Scientists, Consultants, Entrepreneurs, Technology Developers, Engineers and Research Scholars had attended the event sponsored by SIDBI.



Happenings at LBI

Mr. P. Ravi Kumar, Chief General Manager of NSIC, along with other dignitaries visited the **ni-msme** Livelihood Business Incubation (LBI) Centre on 14th May 2017. Earlier, on 4th May Dr. Devarapalli Purushotham, IRS, Commissioner (Service Tax), Hyderabad also visited the Centre. The Director General acquainted the group of dignitaries with the wide range of activities that the institute undertakes vis-à-vis the development and promotion of MSMEs.



The Livelihood Business Incubation Centre invites dignitaries and senior officials to get acquainted with its activities.



As part of it, Mr. Rajkumar Ohatker, Jt. CEO, Telangana State Khadi and Village Industries Board along with other officials visited the Centre on 22nd June 2017. Mr. S.V. Sarvanan, AGM, SBI (SME); Mr. Bhanuprakash, Tata Strive Skill Development Centre, with a team; Dr. Joseph Prakash Mosiganti, vice principal, Malla Reddy College of Engineering Hyderabad also visited the Centre. Dr. Mosiganti showed keen interest in developing similar training programmes for imparting entrepreneurship skill to his students. Mr. Dharmavarapu Rama Moahn Rao; Mr. Jayaseelan Ganesan and team, APITCO; and NSIC also expressed interest in imparting similar training in different localities.

World Environment Day celebration



In commemoration of World Environment Day 2017, **ni-msme** had organised a one-day workshop on Effective Implementation of Waste Management Rules, at the campus on 5th June 2017. The theme this year is “Connecting People to Nature—in the city and on the land, from the poles to the equator”. About 80 participants mainly from the MSMEs in and around Hyderabad, pharma and e-waste recycling units, R&D labs, capacity building training institutes, consultancy firms, and GHMC sanitary inspectors attended the event, apart from the faculty of **ni-msme**.

Dr. N. Raveendhar, Jt. Chief Environmental Scientist was the Chief Guest of the occasion, while Mr. L. Girijapathi, Asst. Director, Federation of Telangana & Andhra Pradesh Chambers of Commerce and Industry (FTAPCCI) was the Guest of Honour. Mr. J. Koteswara Rao, AFM (SED) and programme director introduced the broad theme and objectives of the programme.

Programme on Alternate Energy Options



ni-msme had organised a workshop on Alternate Energy Options for MSMEs, at the campus on 5th June 2017, in celebration of World Environmental Day, sponsored by the Telangana State Industrial Infrastructure Corporation (TSIIC), and the MSME division of Canara Bank. About 60 participants attended the programme directed by Mr. J. Koteswara Rao, AFM, SED.

Mr. Harkeswar Prasad, Divisional Manager, Canara Bank, circle office, Hyderabad was the Chief Guest of the workshop.

Be Your Own Boss



ni-msme had organised an innovative one-day workshop on “Be Your Own Boss” on 3rd June 2017. The Programme Director was Mr. Sudarshan, Faculty Member, SEE. The participants were comprised of entrepreneurs, students, freelancers and housewives.

The business start-up workshops provide training to help start and grow the business. They provide the opportunity to assess the viability of the intended business; impart skills to organise and keep control of the new business and get practical advice on business planning process, apart from familiarising with schemes regarding financial assistance, training, marketing and business registration. The participants also visited the LBI centre in the campus.

Executive Training for Supervisors



ni-msme had organised a one-week Executive Development Programme for Supervisors, at the Institute campus during 27th June - 2nd July 2017, sponsored by the NMDC. Thirty-one executives of the NMDC attended the programme directed by Mr. T. Venkateswara Reddy.

Dr. Jibitesh Rath, Jt. GM (HRD) welcomed the newly recruited junior officers of the NMDC, and shared some of his field experiences at the mines.

Training Programme on E.I.A. Requirements



A 3-day training programme on Current Requirements in Environmental Impact Assessment (E.I.A.) - Process & Procedures (as per MoEF Guidelines), was conducted by the SED of **ni-msme** during 26-28 July 2017 at the Institute campus.

DOCUMENTATION AND PUBLICATIONS

ni-msme houses the Small Enterprises National Documentation Centre (SENDOC) to provide a comprehensive database on domestic as well as international business opportunities, trade enquiries, regulatory systems, etc., that are of value to MSME entrepreneurs. Such database services are also offered on-line to MSME associations in India.

The Institute's Library services are utilised not only by the faculty of the Institute but also by a large number of members.

Information Resource Base

Books: Books and other institutional publications form the major source of information. During the period under report, **ni-msme** added a total of 150 books and other documents to its collection.

Periodicals: The Institute subscribed to 80 Indian and foreign journals during the year; 25 journals were received on exchange and complimentary basis and about 50 newsletters are received from different institutions/organisations.

Hindi Section: A separate collection of Hindi books is maintained for the benefit of participants and staff.

Publications

ni-msme publishes a research quarterly SEDME journal in addition to the monthly news Bulletin, which reports the activities executed in the month. The following two publications were brought out by the Institute during the year:

1. Indian Miniature Paintings
2. Non-tariff Measures and Non-tariff Barriers in the SAARC Region – A Training Manual.

MEMBERS OF GC AND EC AT THE ACTIVITIES

National Workshop for CDOs



Mr. S.N. Tripathi, IAS, AS & DC (MSME) witnessed all the presentations given by the CDOs and gave invaluable suggestions on various issues. He appreciated the best practices highlighted by the CDOs. The ensuing discussions focused on identifying solutions to various challenges faced by the CDOs. The DC (MSME) stressed on the role and responsibilities of the CDO and urged them to be cluster mentors with proactive mind-set.

Earlier, Mr. R.K. Rai, Director (CD), Office of the DC (MSME), after introducing the officers, summed up the proceedings and outcome of the workshop. He also made a presentation highlighting the importance of social capital for larger gains to MSMEs, quoting examples of clusters, where mutual cooperation has immensely benefited the units. The CDOs made presentations on best practices and challenges in the implementation of cluster projects.

Workshop on Management of a Super Market



A campus workshop on Management of a Super Market was organised on 3rd June 2017 by **ni-msme**. The workshop aimed at imparting hands-on experience on the practice of super market concept, management of customers as well as finance. The total number of participants was 57.

The idea emerged from the advice given to some of the small kirana shops in the twin cities to convert into the franchise model of GRUHINE MART (a super market focusing local products from SHGs, etc). With a view to bridging the gap during

their transition, **ni-msme** conducted this one-day workshop to help them get clarity on the concept and all the components of the process chain in a super market.

Secretary Visits Kalamkari Cluster

Dr.K.K.Jalan, IAS, Secretary (MSME) to Government of India, visited the Srikalahasti Kalamkari Crafts Cluster on 4th June 2017. Mr. M. Chandrasekhar Reddy, Director General, **ni-msme**; Mr. K. Rajendra, Executive Director, Ministry of MSME; Industrial Promotional Officers Mr. K. Nagarjuna and Mr. K. Hari Krishna joined him in the visit.



GST Awareness for MSMEs

The International Day for MSMEs was celebrated at **ni-msme** campus on 27th June 2017 by conducting a meet on GST, to which MSME stakeholders were invited. About 250 delegates including entrepreneurs; representatives of industry associations, training institutions and NGOs; Government officials and tax consultants had participated in the event.



Dr. K. Laxman, President, BJP, Telangana State and Member of Legislative Assembly, Musheerabad was the Chief Guest of the celebration. Addressing the assemblage he highlighted the entrepreneurship development initiatives of Government of India and outlined the need for uniform tax in the country, and urged the MSMEs to be GST compliant. He applauded the dynamic role of the present government and observed that Udyog Adhar Memorandum has simplified the process of registration for MSMEs.

Refresher Training for KVIC

ni-msme, in association with the Khadi & Village Industries Commission (KVIC), Ministry of MSME, Govt. of India, had organised at the Institute campus, a 3-day programme of Refresher Training during 28-30 August 2017, for the audit and accounts personnel of KVIC, working throughout the country.

Mr. Vinai Kumar Saxena, Hon'ble Chairman of KVIC inaugurated the programme on 28th August 2017. The chief guest, in his inaugural address, stated that the audit and accounts personnel are the backbone of any organisation and urged them to



work with dedication, honesty and integrity in order to fulfill the objectives of the organisation, KVIC. He had shared some of his field experiences and enumerated his specific observations. He got the participants interested in the subject, and advised the officials to manage their time in an effective way and support Khadi Institutions.

Mr. G. Chandramouli, Member of KVIC (South Zone); Mrs. Usha Suresh, Financial Advisor (KVIC); Mr. M. Chandrasekhar Reddy, Director General, **ni-msme**; and Mr. K.S. Rao, Dy. Chief Executive Officer (KVIC); Mr. Babul Mandal, Director (Finance), KVIC were also present during the inaugural ceremony.

South Zone Review Meet on PMEGP

The Zonal Review Meeting on PMEGP for south zone was held on 30th August 2017 at the Institute campus. Mr. B.H. Anil Kumar, IAS, Joint Secretary, Ministry of MSME, Govt. of India, New Delhi and CEO, KVIC, Mumbai chaired the meeting. Mr. G. Chandramouli, Hon'ble Member, South Zone, KVIC; Mr.K.S.Rao, Dy. CEO (PMEGP); Mr.G. Guruprasanna, Dy. CEO (SZ); state/divisional directors, KVIC, South Zone; CEO, State/U.T., KVIBs; and officials from the Directorate of Industries of South Zone; SLBC conveners and banks had attended the meeting.



During the meeting, performance of PMEGP in the current year, i.e., 2017-18 was discussed. The Joint Secretary informed the convener, SLBC of the states to pursue with the financing banks to clear the applications pending with the banks by the end of 15th September 2017. He requested the SLBC to fix bank-wise SC/ST targets so that SC/ST backlog of 2016-17 can be achieved during the current year. Further, he directed the State Director, RSETI to mobilise the trained SC/ST

entrepreneurs to apply under PMNEGP, and informed the bankers that the Ministry is going to enhance the target by 2.5 times of the given target. He advised the state/ divisional directors to complete the physical verification of the units up to 2014-15.

Interface with Industry Associations

ni-msme had convened an interaction meet with representatives of industry associations, on 17th February 2018 at the Institute campus. The primary aim was to create awareness about the initiatives **ni-msme** has been taking, particularly in association with industry associations, for promotion and development of MSME sector in the country.

The meeting also aimed at discussing the issues and challenges faced by the MSME sector and to design a roadmap for future collaborations and interventions across the country.

The notable personages who attended the meet included Mr. Phanindra Gotety, Chairman, Balanagar Industrial Estate Association; Mr. Prasad Gangane, Confederation of Indian Industries; Mr. Manne Sreenivas Rao, Federation of MSMEs (FISME); Mr. K. Ravi Kumar, Ms. Aruna Dasari and Ms. G. Sobha, DICCI; Mr. Ananth Gotety, Laghu Udyog Bharati, Telangana; along with Dr. Sanjeev Chaturvedi, Director, **ni-msme**; and members of faculty, **ni-msme**.



IMPLEMENTATION OF OFFICIAL LANGUAGE

As per the directions of the Department of Official Language and the Ministry of MSME, Govt. of India, various activities were conducted by **ni-msme** for implementation of Official Language Implementation policy.

S.No.	Event	Dates of Event	Programme
1	Special Programme on 'Hindi Day'	14 th Aug, 2017	Special programme on ' Implementation of Official Language and Important Directions ' was conducted.
2	Hindi Day and Hindi Fortnight	14 th Sept, 2017	Hindi Day was observed in grand manner. On this occasion Hindi fortnight also inaugurated. Dr. S. Devidas, former Asst. Director, Department of Official Language, Ministry of Home Affairs was the Chief Guest in the function. During the fortnight, an elocution competition, Hindi Antyakshari and Hindi quiz competitions were conducted for the Officers and Employees of the Institute.
3	One Day Hindi Workshops	19 th April 2017	Town Official Language Implementation Committee (CGO-1) was conducted its 3rd meeting on 19th April 2017 at Central Research Institute of Unani Medicine, A.G. Colony Road Erragadda, Hyderabad. Hindi Translator ni-msme attended the meeting representing Director General of ni-msme .
		22 nd May 2017	One-day Hindi Workshop was conducted on the subject ' Official Language Policy and Annual Programme 2017 '. Dr. Kaushalya, Dy. Director and Over All In-charge, Hindi Teaching Scheme office, Hyderabad, Dept. of Official Language, M/o Home Affairs delivered the lecture as subject expert on the subject duly providing material to employees. Winners were awarded with cash prizes.
		26 Sept, 2017	One-day Hindi Workshop was conducted on the subject ' Hindi Note writing '. In this workshop information regarding Hindi note writing was given to all the participants through power point presentation.
		28 Nov, 2017	One-day Hindi Workshop was conducted on the subject ' Importance of Translation in Official work '. In this workshop information regarding on-line translation was given to all the participants.
		22 Feb, 2018	One-day Hindi Workshop was conducted by ni-msme in coordination with Town Official Language Committee (Central Government Offices), Hyderabad -1. The Subject of the workshop was ' Procedure of filling the Inspection questioner of the Parliamentary Committee on Official Language ' for the benefit of all the concerned officers and employees of the member offices of the TOLIC, Hyderabad.

S.No.	Event	Dates of Event	Programme
4	One Day Hindi Workshop	22 nd May 2017	Town Official Language Implementation Committee (CGO-1) was conducted its 3rd meeting on 19th April 2017 at Central Research Institute of Unani Medicine, A.G. Colony Road Erragadda, Hyderabad. Hindi Translator ni-msme attended the meeting representing Director General of ni-msme .
	TOLIC Meeting	20th Sep, 2017	Town Official Language Implementation Committee (CGO-1) was conducted its 3rd meeting on 20th September 2017 at Central Research Institute of Unani Medicine, A.G. Colony Road Erragadda, Hyderabad. In this meeting ni-msme was awarded by second prize for effective implementation of Official Language Hindi. The Award was received by Shri M. Chandrasekhar Reddy, Director General of ni-msme and Dr. Shirish Prabhakar Kulkarni, Hindi Translator ni-msme .



Shri M. Chandrasekhar Reddy, Director General of **ni-msme** and Dr. Shirish Prabhakar Kulkarni, Hindi Translator **ni-msme** receiving second prize of TOLIC Award from Shri Tekchand, Dy. Director (Implementation), Regional office, Bangalore, Department of Official Language, Ministry of Home Affairs, Govt. of India on 20th September 2017.



CITIZENS' CHARTER AND RIGHT TO INFORMATION ACT

ni-msme Charter

As specified in the Result Framework Document (RFD), Sevottam Compliant Citizens' Charter, a Sevottam Compliant Grievance Redress Mechanism is mandatory. Accordingly, a Citizens' Charter has been adopted for the Institute and the same can be viewed at the Institute's website.

The objectives of the Institute are to conduct training programmes or seminars and workshops for national and international executives, for employees of all MSME service providers. It undertakes and executes research and consultancy projects for the development and promotion of enterprises, offers skill-based training programmes for youth and also provides information relating to MSME to citizens and clients.

Right to Information Act

For information under the Right to Information (RTI) Act, 2005, citizens may approach the Public Information Officer (RTI) located in the New Training Building (Ground Floor: Assistant Registrar's Office), **ni-msme**, Yousufguda, Hyderabad 500 045 on any working day.

During the year 2017-18, the Institute received 10 applications. All the applications were disposed off duly furnishing replies.

SWACCH BHARAT

Swachhta Hi Seva

ni-msme had undertaken the observance of Swachhata hi seva fortnight during 15 September – 2 October 2017 by executing clean-up activities in every unit of the Institute.



On the first day, a meeting of all the employees of the Institute was held and the Director General addressed the gathering. He explained the agenda for the fortnight and elucidated the relevance of swachhata to health and work efficiency.



The Director General administered a pledge on cleanliness to the employees. A rally was organised from the campus to the Yousufguda Checkpost, signified by all members wearing white T-shirts and caps bearing swachhta emblem, to strengthen the awareness among the employees as well as to spread the message of cleanliness, sanity and hygiene



NATIONAL FESTIVALS AND OTHER EVENTS

National Festivals

The 70th Independence Day of the country was celebrated at the Institute campus with characteristic zeal in festive tradition on the 15th of August. The venue was the open-air flag hoisting gallery in front of the New Training Building in the campus. Members of the **ni-msme** family, employees, delegates of phase-1 international programmes and national programmes' trainees had all participated in the celebrations in a mood of joie de vivre and conviviality.



Hon'ble Union Minister of Labour and Employment, Mr. Bandaru Dattatreya graced the occasion as Chief Guest of the celebration. After the Minister hoisted the National Tri-colour, the National Anthem was sung, in which all the Indians present joined voices. Then the Chief Guest addressed the gathering. He spoke about the skill enhancement needed to cope with the demands of different sectors, more particularly the manufacturing and services. Alluding to the Union Government's commitment to bridging the employment gap through a wide range of schemes and a favourable ecosystem, he stated that more and innovative schemes are on the anvil to help the young people of the nation to realise their career ambitions. The efforts of the Central government will certainly give a huge fillip to the process of creating job opportunities in India.

Republic Day Celebrations



The 69th Republic Day was celebrated at the Institute campus on 26th January in a spirit of solemn festivity. The entire **ni-msme** family along with the delegates attending phase-IV 2017-18 international training programmes gathered in front of the New Training Building, where the flag hoisting ceremony was to take place. The participants of national programmes were also present during the occasion.



At the outset, the Director greeted the gathering on the occasion. Then he presented a short review of the role of the Government of India in energising the MSME sector and narrated how **ni-msme** has been working with the mandate of assisting them in this onerous task. He also enumerated the various reforms initiated in the country in recent times in this context.



Dr. Sanjeev Chaturvedi, Director of **ni-msme** hoisted the flag, while the gathering watched attentively. The National Anthem was sung, to which all the Indians gave their voice. This was followed by the Director's address.



The Director's address was followed by a cultural agenda, in which the employees, the national and international trainees participated with great enthusiasm. The employees presented solo songs and patriotic numbers. The national and international groups presented group items reflecting their native cultural ethos. Prizes were distributed to all those who participated in cultural activities and ladies games organised earlier.



OTHER EVENTS

Anti-Terrorism Day

The observance of Anti-Terrorism Day was organised at the Institute on 19th May 2017 (20th and 21st being holidays). All the members of **ni-msme** family gathered in Room No. 205 of the Institute's New Training Building at 11.00 a.m.

The CAO narrated the intent and importance of Anti-Terrorism Day observance to the gathering: to wean away the youth from the cult of violence and terrorism by highlighting the sufferings of common people and showing as how it is detrimental to the national interest.



The Director General administered the pledge which emphasizes the mass awakening against terrorism and violence, to the assemblage of employees - first in Hindi, then the English version following. All the employees repeated the pledge after the DG.

Rashtriya Ekta Diwas



The National Integration (Quami Ekta) Week was observed at the Institute from 19th to 25th November, 2017. All the members of **ni-msme** family gathered in the Mini Conference Hall, New Training Building of the Institute on the 17th (18th and 19th being holidays) at 11.00 a.m. The CAO of the Institute spoke about the importance of Quami Ekta Week which is being observed to promote national integration. After the address, the CAO administered a pledge to the employees in Hindi, followed by the English version.

Vigilance Awareness Week Observed

ni-msme had organised the observance of Vigilance Awareness Week at the campus during 30th October to 4th November 2017.



On 30th October, all employees of the Institute gathered in the Mini Conference Hall, New Training Building of the Institute at 11.00 a.m. the CAO expatiated on the importance of the observance, which mainly aims at creating awareness among the people about the threat of corruption. The theme this year was “My Vision - Corruption Free India” (मेरा लक्ष्य-भ्रष्टाचार मुक्त भारत). After the address, the CAO administered a pledge to the employees in Hindi followed, by the English version.

The activities organised during the week included a visit by the employees, led by the Administrative Officer, to the Rehmath Nagar High School, to create awareness among the students about the ill effects of corruption, and to educate them on the importance of integrity and discipline in everyday life. An essay writing competition on the subject, “My Vision - Corruption Free India” (मेरा लक्ष्य-भ्रष्टाचार मुक्त भारत) was organised on the concluding day, i.e., 4th November. The winners were awarded the cash prizes, given away by Dr. Dibeyndu Choudhury, FM (SEM) & SEIC i/c.

Constitution Day



The Constitution Day was observed at ni-msme on 24th November, 2017 (25th and 26th being holidays). All the employees of ni-msme gathered in the Mini Conference Hall, New Training Building of the Institute at 11.00 a.m. sharp on the day. The Chief Administrative Officer of the Institute elucidated about the importance of constitutional values among the citizens. She then read out the Preamble to the Constitution of India that emphasises the need to spread awareness of the Constitution among the people.



ANNEXURES



Members of Governing Council

S.No.	NAME	ADDRESS	DESIGNATION
1.	Shri Giriraj Singh	Hon'ble Minister of State (I/c) Ministry of Micro, Small and Medium Enterprises Government of India Udyog Bhavan, New Delhi 110011	Chair person
2.	Dr. Arun Kumar Panda	Secretary to the Government of India Ministry of Micro, Small and Medium Enterprises Government of India Udyog Bhavan, New Delhi 110 011	Vice-Chairman
3.	Shri Ram Mohan Mishra, IAS	Additional Secretary & Development Commissioner (MSME) Ministry of Micro, Small and Medium Enterprises Government of India, Nirman Bhavan, Moulana Azad Road, New Delhi 110 011	Ex-officio Member
4.	Shri Saraswati Prasad, IAS	Additional Secretary & Financial Adviser, Ministry of Micro, Small and Medium Enterprises Government of India Udyog Bhavan, New Delhi 110 011	Ex-officio Member
5.	Smt. Alka Nangia Arora, IDAS	Joint Secretary (SME) Ministry of Micro, Small and Medium Enterprises Government of India Udyog Bhavan, New Delhi-110 011	Ex-officio Member
6.	Shri Srinivas Bandla	Joint Secretary (Agro & Rural Industries) Ministry of Micro, Small and Medium Enterprises Government of India Udyog Bhavan, New Delhi 110 011	Ex-officio Member
7.	Shri C.P. Radha Krishnan	Chairman, Coir Board Coir House, M.G. Road, Ernakulam, Kochi-682 016, Kerala	Ex-officio Member
8.	Chairman and Managing Director	Small Industries Development Bank of India (SIDBI), MSME Development Centre, C-11, G-Block, Bandra-Kurla Complex, Bandra (East), Mumbai- 400051 (Maharashtra)	Ex-officio Member
9.	Ms. Preeta Verma	Chief Executive Officer, Khadi & Village Industries Commission,	Ex-officio Member
10	Shri. Ravindranath	Chairman and Managing Director The National Small Industries Corporation (NSIC) NSIC Bhawan, Okhla Industrial Estate New Delhi - 110020	Ex-officio Member

Sl.No.	NAME	ADDRESS	DESIGNATION
11.	Dr. Sunil Shukla	Director, Entrepreneurship Development Institute of India (Via Ahmedabad Airport & Indira Bridge) P.O. Bhat-382428, Gujrat	Ex-officio Member
12.	Principal Secretary	Ministry of Industries & Commerce (FP&MSME), Govt. of Telangana, Secretariat, Hyderabad-50002	Nominated Member
13	Vacant		Nominated Member
14	Ms. Sushma Morthania	Director General, India SME FORUM, 404, Durga Chambers, Veera Industrial Estate, Veera Desai Road, Andheri West, Mumbai-400053	Nominated Member
15	Shri V. Sundaram	President, Coimbatore District Small Industries Association (CODISSA), G.D. Naidu Towers, Post Box No.3827, Huzur Road, Coimbatore 641 018, Tamil Nadu.	Nominated Member
16		Vacant	Nominated Member
17		Vacant	Nominated Member
18	Dr. W.R. Reddy	Director General, National Institute of Rural Development and Panchayatraj, Rajendranagar, Hyderabad, Telangana	Nominated Member
19		Vacant	Nominated Member
20		Vacant	Nominated Member
21		Dr. Sanjeev Chaturvedi Director National Institute for Micro, Small and Medium Enterprises, Yousufguda, Hyderabad-500 045	Member Secretary



ANNEXURE-II

Members of Executive Committee

Sl.No.	NAME	ADDRESS	DESIGNATION
1.	Dr. Arun Kumar Panda, IAS	Secretary to the Government of India Ministry of Micro, Small and Medium Enterprises Government of India Udyog Bhavan, New Delhi 110 011	Chairman
2.	Shri Ram Mohan Mishra, IAS	Additional Secretary & Development Commissioner (MSME) Ministry of Micro, Small and Medium Enterprises Government of India, Nirman Bhavan Moulana Azad Road, New Delhi 110 011	Vice Chairman
3.	Shri Saraswati Prasad, IAS	Additional Secretary & Financial Adviser Ministry of Micro, Small and Medium Enterprises Government of India Udyog Bhavan, New Delhi 110 011	Member
4.	Smt. Alka N. Arora, IDAS	Joint Secretary (SME) Ministry of Micro, Small and Medium Enterprises Government of India Udyog Bhavan, New Delhi-110 011	Member
5.	Shri Srinivas Bandla, IAS	Joint Secretary (Agro & Rural Industries) Ministry of Micro, Small and Medium Enterprises Government of India Udyog Bhavan, New Delhi 110 011	Member
6.	Shri N. Ravi Kumar	President DICCI Andhra Pradesh Chapter State Office: 5-9-12/1, 4th Floor, Office Block Samrat Complex, Saifabad, Hyderabad 500 004	Nominated Member
7.		Vacant	Nominated Member
8.	Shri Shakti Vinay Shulkla	Director Fragrance and Flavour Development Centre (FFDC), GT Road, Makrand Nagar, Kannauj 209 725	Nominated Member
9.	Dr. Sanjeev Chaturvedi	Director National Institute for Micro, Small and Medium Enterprises (ni-msme) Yousufguda, Hyderabad 500 045	Member- Secretary



ANNEXURE-III

The addresses of Nodal Officer for grievances and Public Information Officer for soliciting information etc.

For redressing grievances:

Chief Administrative Officer
ni-msme, Yousufguda
Hyderabad 500 045
Tel.040-23608544/Extn.203
Fax No.040-23608547
Website:www.nimsme.org
E-mail:cao@nimsme.org

Information and Facilitation Counters

1. Ground floor of SENDOC building, **ni-msme**
Tel. 040-23608544/Extn. 235
2. Ground floor of New Training building, **ni-msme**
Tel. 040-23608544/Extn. 217/260
3. 'F' Block (Ground floor), Guest Room Complex, **ni-msme**
Tel. 040-23608544/Extn. 270/280
4. Right to Information (RTI) Act
Ground Floor, New Training Building, **ni-msme**
Tel. 040-23633260

Address of Public Information Officer

Assistant Registrar
ni-msme, Yousufguda, Hyderabad-500045
Tel no.040-23608544 Extn.260
Fax no.040-23608547

Address of First Appellate Authority

Chief Administrative Officer
ni-msme, Yousufguda
Hyderabad 500 045
Tel.040-23608544/Extn.203
Fax No.040-23608547
Website:www.ni-msme.org
E-mail:cao@nimsme.org



ANNEXURE-IV

Retirement from service

S.No.	Name of Employee	Designation	Date of Retirement
1	Shri K. Kishan	Multi Task Attender	31.05.2017
2	Shri T. Balraj	Multi Task Attender	31.05.2017
3	Shri K. Bikshapathi	Multi Task Attender	31.05.2017
4	Shri D. Laxmaiah	Multi Task Attender	30.06.2017
5	Shri K.S. Krishna Mohan	Assistant Compositor	30.09.2017
6	Shri M.A. M. Qureshi	Superintendent	31.03.2018

Recruitment against posts during 2017-18

S.No.	Name of Officer	Name of the Post	Date of Joining
1.	Dr. Sanjeev Chaturvedi	Director	01.12.2017

ANNEXURE-V

Alumni of Participants for Executive Development Training Programmes till March 2018

S.No.	Country	No. of persons Trained	S.No.	Country	No. of persons Trained
1.	Afghanistan	555	25.	China	02
2.	Algeria	16	26.	Colombia	06
3.	Antigua and Barbuda	13	27.	Comoros	01
4.	Angola	04	28.	Costa Rica	19
5.	Argentina	01	29.	Cote D'Ivoire (Ivory Cost)	65
6.	Armenia	24	30.	Croatia	01
7.	Azerbaijan	03	31.	Cuba	21
8.	Bangladesh	539	32.	Czech, Republic	02
9.	Barbados	12	33.	Democratic Republic	
10.	Belarus	05		of Congo (Zaire)	25
11.	Belize	10	34.	Djibouti	02
12.	Benin	08	35.	Dominica	02
13.	Bhutan	179	36.	Dominican Republic	01
14.	Bolivia	03	37.	Ecuador	15
15.	Botswana	49	38.	Egypt, Arab Rep. of	138
16.	Brazil	08	39.	El Salvador	20
17.	Brunei	05	40.	Eritrea	08
18.	Bulgaria	02	41.	Estonia	04
19.	Burkina Faso	12	42.	Ethiopia	256
20.	Burundi	10	43.	Fiji	60
21.	Cambodia	114	44.	Gabon	02
22.	Cameroon	16	45.	Gambia, The	33
23.	Cape Verde	02	46.	Georgia	14
24.	Chile	14	47.	Ghana	437



S.No.	Country	No. of persons Trained
48.	Greece	01
49.	Guatemala	11
50.	Guinea	12
51.	Guinea Bissau	02
52.	Guyana	65
53.	Haiti	02
54.	Honduras	12
55.	India	03
56.	Indonesia	175
57.	Iran, Islamic Rep. of	63
58.	Iraq	213
59.	Jamaica	05
60.	Japan	01
61.	Jordan	82
62.	Kazakhstan	139
63.	Kenya	211
64.	Kiribati, Rep. of	07
65.	Korea	28
66.	Kyrgyzstan	53
67.	Lao PDR	74
68.	Lebanon	01
69.	Lesotho	30
70.	Liberia	37
71.	Libya	04
72.	Lithuania	17
73.	Macedonia	04

S.No.	Country	No. of persons Trained
74.	Madagascar	66
75.	Malawi	156
76.	Malaysia	213
77.	Maldives	76
78.	Mali	31
79.	Malta	05
80.	Mauritius	218
81.	Mexico	22
82.	Mongolia	75
83.	Morocco	22
84.	Mozambique	13
85.	Myanmar	338
86.	Namibia	33
87.	Nepal	171
88.	Nicaragua	10
89.	Niger	58
90.	Nigeria	313
91.	Oman	104
92.	Pakistan	04
93.	Palestine	23
94.	Panama	11
95.	Papua New Guinea	47
96.	Paraguay	04
97.	Peru	10
98.	Philippines, The	245
99.	Poland	04



Major Milestones

1964	Conducted a Pioneering Research Study in Achievement Motivation in association with Prof. David McClelland when conducting the Kakinada Experiment
1967	First International Training Programme in Small and Medium-Sized Enterprises (SME) Development
1971	Established an Information Centre, the Small Enterprises National Documentation Centre (SENDOC)
1974	Assisted the Tanzanian Government in establishing Small Industries Development Organization (SIDO)
1979	Established a Branch Regional Centre at Guwahati
2001	Techno-economic feasibility studies in Textiles and Handicrafts Sector of Arunachal Pradesh
2002	Achieved self-sufficiency
2003	Study on identification of projects for specific resource base in North Eastern Region Vision document for empowering women in Mauritius
2004	Project profiles on SMEs for Mauritius
2000-07	B2B Transactions with Uganda, Namibia, South Africa, Bhutan, Nigeria, Sudan, Cameroon and Ghana
2004-07	Hand-holding, monitoring, implementation of MSME Clusters
2006-08	International programmes for Bank of Ghana Hand-holding of Scheme of Fund for Regeneration of Traditional Industries (SFURTI), Handlooms, Handicrafts Clusters
2008	National workshop on MSME Cluster Development conducted in New Delhi Outreach programme for African women executives as a fore-runner to the India-Africa Forum Summit
2008-15	Evaluation study of ongoing schemes of NBCFDC in different States
2008-09	International programmes for Bangladesh Small & Cottage Industries Corporation (BSCIC)
2009-10	Establishment of Intellectual Property Rights Facilitation Centre (IPFC) Programmes under ATI Scheme of the Ministry of MSME Execution of research studies sponsored by the MHUPA, GoI
2010-11	Establishment of Resource Centre for Traditional Paintings in Handicrafts
2012-13	Skill Up-gradation Training Programmes for Registered Building & Other Construction Workers International Training Programmes on Food Processing for Africans under India-Africa Forum Summit
2013-14	NIFTEM Programmes Celebrated Golden Jubilee Evaluation of the Scheme "Export Promotion (Training Programmes on Packaging for Exports)" sponsored by the DC(MSME)
2015-16	Entrepreneurship Training for Retiring Soldiers (Defence Personnel) and Resettlement Training on Supply Chain Management (SCM) for JCOs/OR Entrepreneurship/Career Oriented Training on Solar Energy Capacity Building of Women Entrepreneurs/Farmers of Bangladesh in Floriculture Training of Trainers on Non-Tariff Barriers (NTB) and Non-Tariff Measures (NTM) Environment in SAARC countries at Colombo (Srilanka), Dhaka (Bangladesh) and Bhutan (Nepal)
2016-17	Established Livelihood Business Incubation (LBI) Established GST (Goods & Services Tax) Cell
2017-18	Established Post Graduation Diploma in Entrepreneurship and Enterprise Development (PG-DEED) Cell Established Entrepreneurship Development (ED) Cell Training for SC/ST candidates



FINANCIALS





M V NARAYANA REDDY & CO & Y SUBBA RAMI REDDY **CHARTERED ACCOUNTANTS**



PARTNER
Y Subba Rami Reddy

133/4, Rashtrapathi Road,
SECUNDERABAD - 500 003.
Ph : 27533269, 27538204
E-mail : sekhar_1921@yahoo.com
sureshchandrasedkhar1961@gmail.com

INDEPENDENT AUDITOR'S REPORT

REPORT ON FINANCIAL STATEMENTS

We have audited the accompanying financial statements of **NATIONAL INSTITUTE FOR MICRO, SMALL AND MEDIUM ENTERPRISES (NI-MSME) (The INSTITUTE), 8-3-289/4, YOUSUFGUDA, HYDEARABAD**, which comprises of the Balance Sheet as at 31st March, 2018 and the Statement of Income and Expenditure for the year then ended and a summary of the significant accounting policies and other explanatory information.

MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Management of the Institute is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance of the Institute in accordance with the Accounting principles generally accepted in India, including the accounting standards as applicable. This responsibility includes the maintenance of adequate accounting records for safeguarding the assets of the Institute and for preventing and detecting the frauds and other irregularities; selection and application of appropriate accounting policies; making judgements and estimates that are reasonable and prudent; and design, implementation and maintenance of internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records relevant to the preparation and presentation of financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these financial statements based on our audit. We have taken into account the provisions of the Applicable Accounting and Auditing standards, the provisions of the Income Tax Act 1961 and other matters which have a bearing and which are to be included in the Audit Report. We conducted our audit in accordance with the Standards on Auditing as applicable in India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

Contd..2



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An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial controls relevant to the Institute's preparation and fair presentation of the financial statements that give a true and fair view, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the Institute has in place an adequate Internal financial Control system over financial reporting and the operating effectiveness of such controls.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

OPINION

In our opinion and to the best of our information and according to the explanations given to us, the said accounts give a true and fair view in conformity with the accounting principles generally accepted in India:

- a) In case of the Balance Sheet, of the state of affairs of the Institute as at 31st March 2018; and
- b) In the case of the Income and Expenditure Account, of excess of Expenditure over Income, for the year ended on that date.

Place : Hyderabad
Date : 30/10/2018

For M V Narayana Reddy & Co.,
Chartered Accountants
Firm Reg.No:002370S



(Y Subba Rami Reddy)
(Partner)

Membership No.218248



BALANCE SHEET

NATIONAL INSTITUTE FOR MICRO, SMALL AND MEDIUM ENTERPRISES
8-3-289/4, YOUSUFGUDA, HYDERABAD 500 045
BALANCE SHEET AS AT 31st MARCH 2018

(Amount in ₹)			
DESCRIPTION	Schedule	2017-18	2016-17
CORPUS/CAPITAL FUND AND LIABILITIES			
CORPUS / CAPITAL FUND	1	41,04,07,657	41,61,09,304
RESERVES AND SURPLUS	2	4,11,52,139	4,11,52,139
EARMARKED / ENDOWMENT FUNDS	3	9,03,09,248	14,41,09,248
CURRENT LIABILITIES AND PROVISIONS	4	13,21,64,178	12,33,15,477
TOTAL		67,40,33,222	72,46,86,168
ASSETS			
FIXED ASSETS	5	7,67,15,018	5,86,87,476
CASH & CASH EQUIVALENTS	6	43,43,18,590	50,74,87,943
CURRENT ASSETS, LOANS, ADVANCES	7	16,29,99,613	15,85,10,749
TOTAL		67,40,33,222	72,46,86,168
SIGNIFICANT ACCOUNTING POLICIES	16		
NOTES TO ACCOUNTS	17		

Sd/-
Accounts Officer

Sd/-
Chief Administrative Officer

Sd/-
Director

Place : Hyderabad
Date : 30/10/2018

As per our report of even date attached
For M V NARAYANA REDDY & Co.,
Chartered Accountants
Firm Reg.No:002370S

Sd/-
Y SUBBA RAMI REDDY
(Partner)
Membership No.218248



NATIONAL INSTITUTE FOR MICRO, SMALL AND MEDIUM ENTERPRISES
8-3-289/4, YOUSUFGUDA, HYDERABAD 500 045
INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31st MARCH 2018

(Amount in ₹)			
DESCRIPTION	Schedule	2017-18	2016-17
(A) INCOME			
Grants / Subsidies	8	19,89,06,020	42,22,91,223
Fees / Subscriptions	9	1,31,47,171	2,17,29,713
Income from Infrastructure facilities	10	56,20,882	14,32,655
Interest Earned	11	3,84,27,363	3,65,97,284
Other Income	12	1,41,826	51,555
Total (A)		25,62,43,262	48,21,02,430
(B) EXPENDITURE			
Programs and Project costs	13	15,64,83,231	21,52,56,901
Establishment Costs	14	5,64,67,015	5,52,04,503
Administrative Costs	15	4,22,81,802	4,61,46,040
Depreciation	5	64,66,839	37,76,631
Total (B)		26,16,98,887	32,03,84,075
Balance being excess of Income over			
Expenditure (A-B)		(54,55,626)	16,17,18,355
Add: Prior period income/(-) Expenditure		(2,46,021)	1,00,74,367
Net income/ (Expenditure)		(57,01,647)	17,17,92,722
Transfer to Unutilized Grant		-	14,41,09,248
Transfer to Capital Fund		(57,01,647)	2,76,83,474
SIGNIFICANT ACCOUNTING POLICIES	16		
NOTES TO ACCOUNTS	17		

Sd/-
Accounts Officer

Sd/-
Chief Administrative Officer

Sd/-
Director

Place : Hyderabad
Date : 30/10/2018

As per our report of even date attached
For M V NARAYANA REDDY & Co.,
Chartered Accountants
Firm Reg.No:002370S

Sd/-
Y SUBBA RAMI REDDY
(Partner)
Membership No.218248



SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st MARCH 2018

(Amount in ₹)

PARTICULARS	2017-18		2016-17	
SCHEDULE 1 - CORPUS / CAPITAL FUND:				
Balance as at the beginning of the year	41,61,09,304		6,11,65,535	
Add: Transfer from Special Reserve,	-		12,48,585	
Add: Transfer from General Reserve,	-		35,36,95,185	
Less: Current Year Profit/(Loss)	(57,01,647)			
BALANCE AS AT THE YEAR - END		41,04,07,657		41,61,09,304
SCHEDULE 2(A) - RESERVES AND SURPLUS:				
1. Capital Reserve (Grant-Land)	92,92,139		7,83,139	
Add:LBI Plant & Machinery	-		85,09,000	
		92,92,139		92,92,139
2. Special Reserves:	-		12,48,585	
Less: Transfer to Capital Fund	-		12,48,585	
		-		-
3. General Reserve:			32,60,11,711	
Add: Net Surplus for the year	-		2,76,83,474	
Total	-		35,36,95,185	
Less: Transfer to Capital Fund	-		35,36,95,185	-
TOTAL - 2(A)		92,92,139		92,92,139
SCHEDULE 2(B) - CAPITAL GRANTS:				
M/o MSME, Infrastructure	3,18,60,000		3,18,60,000	
TOTAL - 2(B)		3,18,60,000		3,18,60,000
TOTAL - 2		4,11,52,139		4,11,52,139
SCHEDULE 3- EARMARKED/ENDOWMENT FUNDS:				
UNUTILISED GRANTS				
Govt. of AP for Herbal Nursery	4,42,448		4,42,448	
DST for Faculty Development programs	1,75,000		1,75,000	
Govt. of Madhya Pradesh	-		25,00,000	
M/o MSME (SFURTI)	6,40,41,800		6,40,41,800	
M/o Minority Affairs (MANAS)	2,56,50,000		7,69,50,000	
TOTAL		9,03,09,248		14,41,09,248
SCHEDULE 4 - CURRENT LIABILITIES AND PROVISIONS				
A. CURRENT LIABILITIES				
1. Other current liabilities	9,45,38,679		7,54,49,370	
TOTAL (A)		9,45,38,679		7,54,49,370
B. PROVISIONS:				
1. Gratuity opening balance	1,76,35,386		1,76,18,170	
Add: Provision for the year	2,91,51,987		54,68,570	



(Amount in ₹)

PARTICULARS	2017-18		2016-17	
Less: paid to RBFC	2,47,37,142	2,20,50,231	54,51,354	1,76,35,386
2. Earned Leave Encasement Opening Balance	1,47,30,721		1,46,92,808	
Add: Provision for the year	33,84,422		21,75,807	
Less: paid to RBFC	25,39,875	1,55,75,268	21,37,894	1,47,30,721
3. Others (Specify):RBFC &EEL PAYABLE	-	-		1,55,00,000
TOTAL B		3,76,25,499		4,78,66,107
TOTAL (A+B)		13,21,64,178		12,33,15,477
SCHEDULE 6 - CASH AND CASH EQUIVALENTS				
A. FIXED DEPOSITS	39,50,82,692	39,50,82,692		47,35,05,079
B. BANK BALANCES				
Current Accounts:	3,51,44,208		2,72,16,280	
Savings Accounts:	40,56,978		67,18,876	
TOTAL B		3,92,01,187		3,39,35,156
C. CASH BALANCES	34,712	34,712	47,708	47,708
TOTAL (A+B+C)		43,43,18,590		50,74,87,943
SCHEDULE 7 - CURRENT ASSETS -LOANS AND ADVANCVES				
A. SUNDRY DEBTORS (OTHERS)	41,08,991	41,08,991	32,38,287	32,38,287
B. GRANT RECEIVABLES	11,51,93,849	11,51,93,849	12,36,86,636	12,36,86,636
C. LOANS/ADVANCES AND OTHER ASSETS				
1. LOANS				
HB Advances	4,655		18,520	
LTC Advances	51,980		30,229	
Festival Advances	12,150		12,600	
		68,785		61,349
2. ADVANCES				
Program Advances	11,96,548		10,30,933	
Study Tour Advances	31,820		54,774	
Temporary Advances	5,19,983		7,42,636	
Tour Advances	4,77,287		2,63,816	
		22,25,638		20,92,159
3. DEPOSITS				
Deposit with Service tax Tribunal	1,78,90,911		1,25,11,861	
Deposit with Industrial Tribunal	-		-	
Deposit for Court Appeals	3,18,525		3,18,525	
Deposit (for Tenders)	7,47,500		10,000	
AP Transco	6,52,235		6,52,235	
Closing stock- Postage	-		54,181	
Telephones	43,481		43,481	
Water works	33,186		33,186	



(Amount in ₹)

PARTICULARS	2017-18		2016-17	
		1,96,85,838		1,36,23,469
4. ACCRUED INTEREST				
i) on Investments	30,91,556		23,29,658	
ii) others	1,63,586	32,55,142	1,79,186	25,08,844
5. OTHERS				
TDS Receivable	1,73,07,667	1,73,07,667		1,28,10,709
6. PREPAID EXPENDITURE				
Insurance	4,13,840	4,13,840	4,89,296	4,89,296
7. DUTIES & LIABILITIES (ASSETS)				
1. ITC Balance	2,84,486		-	
Input IGST	1,58,191		-	-
Input CGST	2,84,486	7,27,163		
Input SGST				-
8. Electronic Cash ledger balance				
CGST	6,350			
SGST	6,350	12,700	-	-
TOTAL		16,29,99,613		15,85,10,749



SCHEDULE FORMING PART OF INCOME AND EXPENDITURE FOR YEAR ENDED 31.03.18

(Amount in ₹)

PARTICULARS	2017-18		2016-17	
SCHEDULE 8- GRANTS / SUBSIDIES				
(Irrevocable Grants & Subsidies Received)				
1) Central Government	9,17,78,450		31,13,51,177	
2) State Government (s)	1,75,38,940		37,93,981	
3) Government Agencies/Ministry/Depts., State Depts..	8,95,88,630		10,71,46,065	
TOTAL		19,89,06,020		42,22,91,223
SCHEDULE 9 - FEES/SUBSCRIPTIONS				
Annual Fee /Subscriptions	7,45,907		7,64,808	
National Announced Programs	4,96,960		47,10,000	
IT programs	-		4,46,000	
National Sponsored programs	15,50,306		90,000	
Collaborative programs	97,03,546		1,42,09,675	
Seminar and Workshops	3,51,140		10,46,630	
IPFC Membership & Filling Fee	2,99,312		4,62,600	
TOTAL		1,31,47,171		2,17,29,713
SCHEDULE 10 - INFRASTRUCTURE FACILITIES				
Boarding & Lording Receipt	56,20,882		14,32,655	
TOTAL		56,20,882		14,32,655
SCHEDULE 11 - INTEREST EARNED				
1) On Deposits with scheduled Banks:				
a) Term deposits	3,79,83,046		3,50,27,507	
b) Savings Account	4,44,317		12,96,446	
				3,63,23,953
				2,73,331
TOTAL		3,84,27,363		3,65,97,284
SCHEDULE 12 - OTHER INCOME				
License Fee	39,539		46,245	
Miscellaneous Income	1,02,287		5,310	
TOTAL		1,41,826		51,555
SCHEDULE 13 - PROGRAMMES AND PROJECT COSTS				
National Announced programs	10,46,551		68,43,823	
National Sponsored programs	6,87,95,734		17,09,10,197	
International programs	3,13,53,431		2,93,08,487	
Seminar and Workshops	5,48,259		11,53,023	
Consultancy project	5,47,39,256		70,41,371	
TOTAL		15,64,83,231		21,52,56,901



(Amount in ₹)

PARTICULARS	2017-18	2016-17
SCHEDULE 14 - ESTABLISHMENT COSTS		
a) Salaries and Wages	4,54,31,255	3,89,85,259
b) Allowances and Bonus	33,83,522	40,98,811
c) Contribution to Provident Fund	46,26,611	42,89,663
d) Staff Welfare Expenses	6,92,051	3,03,889
e) Expenses on Employees Retirement and Terminal Benefits	23,33,576	75,26,881
TOTAL	5,64,67,015	5,52,04,503
SCHEDULE 15 - ADMINISTRATIVE COSTS.		
Advertisement and Publicity	1,84,085	7,04,374
Publications for Ministry	10,84,746	13,56,579
Tender Documents Purchase	500	2,500
Electricity and power	45,10,984	39,67,194
Water charges	49,11,703	49,80,235
Repairs and maintenance	40,12,360	54,10,701
Rent, Rates and Taxes	12,48,821	11,14,149
Vehicles Running and Maintenance	11,40,105	12,25,781
Postage, Telephone and Communication Costs	12,53,281	12,51,832
Printing and Stationary	14,46,914	17,06,854
Travelling and Conveyance	22,20,433	14,23,597
ISO Certificate charges	1,64,367	2,61,995
Subscription Expenses (Memberships)	1,69,691	3,27,373
Expenses on Fees (SENDOC)	26,16,438	10,60,242
Professional Charges	3,25,680	3,70,782
Statutory Audit fee	41,300	41,300
Hospitality Expenses	1,23,62,614	1,41,54,817
Business Development Expenses	9,92,615	4,32,376
Security Services	15,85,310	14,51,433
Website Development Expenses	4,95,118	-
Parliamentary Committee meeting Exp	20,992	2,69,246
NSQF Expenses		1,48,500
Bank Charges	66,711	44,581
Internet Expenses	64,894	13,61,398
Others: Legal expenses	1,26,000	2,12,000
SME UNIVERSITY DPR& OTHER EXPENSES	14,27,614	23,00,000
Implementation of Official language (Hindi)	3,81,704	2,31,806
EC/GC/Society meeting Expenses	66,534	3,34,395
TOTAL	4,29,21,514	4,61,46,040
ITC Portion In Above Expenditure	(6,39,712)	
TOTAL	4,22,81,802	4,61,46,040



SCHEDULE - 16

SIGNIFICANT ACCOUNTING POLICIES :

1 METHOD OF ACCOUNTING:

The Financial Statements are prepared on the basis of Generally Accepted Accounting Principles in India and the Institute adheres to the Accrual system of Accounting on a consistent basis.

2 FIXED ASSETS:

Fixed assets are stated at Cost of acquisition inclusive of transportation and incidental costs, duties and taxes and expenses relating to installation thereof.

3 DEPRECIATION:

- A. Buildings and Books / Periodicals are subject to Depreciation on their Written Down Values at the rates prescribed under CPWD Rules.
- B. All other Assets are subject to Depreciation at the rates and in the manner provided under Rule 5 of the Income Tax Rules.

4 GOVERNMENT GRANTS:

- A. Project and Programme Grants are recognised as revenue and the application thereof are treated as spendings in the year to which they relate, and unutilised grants are recognised and accounted for as such, as on the last day of the accounting year.
- B. Capital Grants received from the Ministry of MSME in respect of Acquisition of Fixed Assets are shown under the head "Reserves and Surplus" as an Earmarked Grant and the Assets purchased therefrom form part of the Schedule of Fixed Assets.

5 PROVISION FOR TAXATION:

The Institute is a Registered Society under the Provisions of Section 12AA of the Income tax (Exemptions), Hyderabad, w.e.f 8th June 2007, and is not subject to Income Tax in respect of its Net Surplus/(Deficit) for the year.

6 EMPLOYEE BENEFITS:

a) Defined Contribution Plan

Employee benefits in the form of PF is considered as defined contribution plan and the contributions are charged to the Statement Profit and Loss for the year when the contributions to the respective fund is due.

b) Defined Benefit Plan

The accruing liability towards Gratuity and Earned Leaves are accounted as per Institute policy, with out obtaining the Actuary valuation.



SCHEDULE - 17

NOTES TO ACCOUNTS

1. **GOVERNMENT GRANTS:** During the year under review, the Institute has received Project and Programme Grants from the Ministry of MSME as well as other Ministries of the Central Government. Details of such Grants received, expended and the unutilized amounts as of 31.03.2018 are summarised as under:-

S.No.	Particulars	Amount (Rs)
1	Aggregate Projects / Programme Grants received from the Ministry of MSME	2,00,00,000
	Less : Amounts spent during the year	1,49,81,880
	Unutilised amount as on 31.03.2018	50,18,120
2	Aggregate Projects / Programme Grants received from other Ministties	6,16,38,926
	Less : Amounts spent during the year	6,16,38,926
	Unutilised amount as on 31.03.2018	Nil
3	Aggregate Projects / Programme Grants received from State Government	1,37,89,449
	Less : Amounts spent during the year	1,37,89,449
	Unutilised amount as on 31.03.2018	Nil

Aggregate unutilized amount as on 31.03.2018 works out to Rs.50,18,120/- and this amount is refundable/adjustable in due course of time.

2. The Institute has completed the Implementation of several Pojects and Programmes prior to 31.03.2018. The Aggregate of the Grant amount receivable in this regard as on 31.03.2018 works out to Rs.11,51,93,849/-.
3. Advances to Employees in respect of Programme implementation, Tours and Travel and Advances of Temporary nature are outstanding for more than one year, pending settlement. The relevant amounts in this regard are as under:-

a) Programme Implementation	Rs.7,73,065
b) Tours and Travel	Rs.15,855
c) Temporary Advance	Rs.4,11,951

The above Advances must be settled and accounted for on priority.

4. In respect of the Service Tax Liability of the Institute we have taken cognisance of the Stay order No: 1236 dated 23.07.2012 passed be the Customs, Excise and Service tax Appelate tribunal, South Zonal Bench, Bengaluru, as per which there is an Interim observation that Prima Facie the Institute would be Liable to Service Tax in respect of amounts collected from outside participants and Agencies who avail the infrastructure and other facilities at the Institute.As per the Order of the Appellate Tribunal referred to supra the Institute may not be liable to Service Tax in respect of Grants received for Implementation of specific Projects of charitable nature, and we are informed that final Adjudication in this regard is awaited.



5. Stale Cheques

Stale cheque aggregating to a sum of Rs.21,47,010/- relating to Three financial years are not accounted for as of 31.03.2018. Institute has been regularly following up the same.

6. Contingent Liabilities:

- a) Interest and Penalty in respect of Service Tax Liability of The Institute would require quantification and recognition consequent to final adjudication by the CESTAT, Bengaluru.
 - b) M/s. Ramanantham & Rao, Chartered Accountants and former Statutory Auditors of the Institute filed a suit claiming a fee of Rs.818203/- towards their charges for the services rendered in the matter of obtaining extension relating to the exemption Orders relating to the exemption of the Income of the Institute from the Income Tax as has been extended earlier. The City Civil Court in the O.S.No.2507 of 2010 passed decree in their favour. However the Institute has contested before the Honourable High Court. The Honourable High Court passed an Interim direction in CCAMP 290 of 2015 in CCAMP No.210 of 2015 that the interim stay earlier granted is made absolute on condition of respondent(ni - msme) depositing 1/3rd of decretal amount plus costs before the trial Court. Accordingly, an amount of Rs.318525.33 was deposited in the Honourable Court Vide Challan on 14.08.2015. The Matter continues to be sub judice.
 - c) No Provision was made for Rs.640861/- pertains to earlier year towards liability for conveyance allowance payable to employees as the matter is pending for final judgement in the Honourable Court of Andhra Pradesh. Further, Notice was given to the employees for discontinuance of conveyance allowance with effect from 13.10.1992.
7. Schedules 1 to 17 are annexed to and from an integral part of the Balance Sheet as at 31st March 2018 and the Income and Expenditure for the year ended on that date.
8. Previous year figures have been regrouped/ rearranged wherever necessary.

Sd/-
Accounts Officer

Sd/-
Chief Administrative Officer

Sd/-
Director

Place : Hyderabad
Date : 30/10/2018

As per our report of even date attached
For M V NARAYANA REDDY & Co.,
Chartered Accountants
Firm Reg.No:002370S

Sd/-
Y SUBBA RAMI REDDY
(Partner)
Membership No.218248

Name of the Asset	Gross Block				Depreciation			Total	Capital Fund	Adjustment on account of				Total (9+10+13)	Net Block as on 31.3.2018	Net Block as on 31.3.2017	
	As on 1.04.2017	Additions/Adjustment	Sale/Adjustment	Total	As on 1.04.2017	Rate%	For the year			Adjustment	Upto 31.3.2017	For 2017-18	Adjustment				Total
Upgradation of SENDOC																	
Equipment	3335751	0	4000	3331751	1267164	15	10531		1277695	1531420	466959			466959	3276074	55677	70,208
Fur. & Fix.	792299	0	0	792299	182778	10	9815		192593	218821	292547	0		292547	703961	88,338	98,163
Telephone/ Telex	116597	0	0	116597	49073	25	0		49073	67523	0	0		0	116596	1	1
Bore well	99139	0	0	99139	0	0	0		0	99138	0	0		0	99138	1	1
Books	5053145	8732	0	5061877	601435	7.5	41540		642975	2645334	1256878	0		1256878	4545187	5,16,690	5,49,498
Periodicals	3895144	0	0	3895144	823183	7.5	81014		904196	843758	1148019	0		1148019	2895973	9,99,171	10,80,184
Computers	19053813	2068500	0	21122313	10987623	40	1514695		12502318	3266334	3081619	0		3081619	18850271	22,72,042	17,18,237
Computers Upgradation	1088929	0	0	1088929	746236	40	38634		784870	79136	166973	0		166973	1030979	57,950	96,584
Printers for Computers	390854	36486	0	427340	297186	40	20436		317622	19754	45219	0		45219	382595	44,745	28,695
Computer Tables	551959	0	0	551959	228268	10	19751		248018	126182	0	0		0	374200	1,77,758	1,97,509
Computer Software	2287308	0	0	2287308	1464149	40	6843		1470992	584771	221280	0		221280	2277043	10,265	17,108
Electronic Publications	1925915	0	0	1925915	0	0	0		0	917165	1008750	0		1008750	1925915	-	-
Servers	1424607	0	0	1424607	263175.4	40	173		263348	1080200	80800	0		80800	1424348	259	432
Networking	2111147	0	0	2111147	887045	40	192402		1079447	322502	420595	0		420595	1822544	2,88,603	4,81,005
Website	389118	0	0	389118	0	0	0		0	352443	36675	0		36675	389118	-	-
Consumables	743579	0	0	743579	154766	0	0		154766	243925	344888	0		344888	743579	-	-
Bar Coding	59500	0	0	59500	0	0	0		0	59500	0	0		0	59500	-	-
Bandwidth	1388009	0	0	1388009	555227	100	0		555227	0	832782	0		832782	1388009	-	-
TOTAL	44706813	2113718	4000	46816631	18507307		1935834		20443141	12457906	9403984	0		9403984	42305031	45,11,500	43,37,616
Schedule 8(a) Total	36892552	0	0	36892552	26439948		0		26439948	9669419	0	0		0	36109367	7,83,185	7,83,185
GRAND TOTAL	314571137	24948381	454000	339065518	50068295		6466839		66535134	21607010	74567908	0		74567908	2627100527	53,55,466,583	27,924
Works-in-progress:																	
SME University-PE	359552	0	0	359552	0	0	0		0	0	0	0		0	0	3,59,552	3,59,552
Total WIP	359552	0	0	359552	0	0	0		0	0	0	0		0	0	359552	359552
GRAND TOTAL	314930689	24948381	454000	339425070	50068295		6466839.448		66535134	21607010	74567908	0		74567908	262710052.767	15,0185,86,87,476	

NATIONAL INSTITUTE FOR MICRO, SMALL AND MEDIUM ENTERPRISES, HYDERABAD 500045 RECEIPTS AND PAYMENTS FOR THE YEAR ENDING 31st MARCH 2017

		(Amount Rs.)			(Amount Rs.)		
	RECEIPTS	2017-18	2016-17		PAYMENTS	2017-18	2016-17
I. OPENING BALANCES				I. EXPENSES			
(a) Cash in hand		47,708	50,210	(a) Establishment Expenses:			
(b) Bank balances:				(i) Pay and allowances		4,33,97,839	4,02,74,001
(1) SBI, Yellareddyguda				(ii) Contribution to EPF		45,17,735	42,89,663
(2) Andhra Bank		1,82,64,709	7,15,40,915	(iii) EL encashment in service		7,25,716	1,71,385
(3) Andhra Bank, S.R.Nagar		10,23,406	17,12,802	(iv) Allowances and Bonus		3,31,584	6,14,812
(4) SBI, Balkampet		57,29,220	89,12,533	(v) Staff welfare		6,21,250	7,71,596
(5) IDBI, Jubilee Hills		11,83,994	19,46,267	(vi) Medical Reimbursement		3,81,905	3,89,620
(6) Dena Bank		9,85,677	7,76,201	(vii) Encashment of EL on superannuation			21,37,894
(c) In deposits accounts		2,72,16,281	8,49,19,255	(viii) Death-cum-Retirement Gratuity		50,95,658	54,51,354
(1) Andhra Bank, Srinagar Colony Branch		-	10,12,44,844	(ix) Tuition fee Reimbursement		2,40,575	3,13,230
(2) SBH, Panjagutta		-	2,50,00,000	Total I(a)		5,53,12,262	5,44,13,555
(3) Andhra Bank, S.R.Nagar Branch		-	6,00,00,000	(b) Administrative Expenses:			
(4) SBI, Balkampet		-	6,00,00,000	(i) Travelling expenses		89,679	6,03,084
(5) Indian Bank, Srinagar Colony		-	5,00,00,000	(ii) EC/GC/Society meeting expenses		6,885	2,72,546
(6) IDBI, Jubilee Hills		-	1,00,00,000	(iii) Audit Fees (including internal audit)		2,44,040	2,11,582
(7) Andhra Bank, Srinagar Colony		-	5,75,000	(iv) Advertisement & Publicity		10,000	7,04,374
(8) Karur Vysya Bank, S.R.Nagar Br.		-	5,50,00,000	(v) Vacant land exp			3,47,690
(9) Bank of Maharashtra, Kukatpally Br		-	-	(vi) Repairs and Maintenance		40,85,274	63,79,236
(10) Dena Bank		-	2,00,00,000	(vii) ISO certificate charges		1,26,840	3,38,961
(d) In Savings accounts:			38,18,19,844	(viii) Legal Expenses		1,21,500	2,12,000
(1) SBI, Yellareddyguda		2,45,611	27,66,919	(ix) Office expenses and stationery		6,20,448	6,11,520
(2) SBI, Balkampet		64,63,722	7,42,35,545	(x) Bank charges		66,711	44,581
(3) Andhra Bank (IGNOU)		9,544	9,544	(xi) Parliamentary committee meeting exp			2,62,246
				(xii) Expenditure pertaining to previous year		2,88,194	4,06,861
				(xiii) Property Tax		12,48,821	11,33,463
Total I (b)		67,18,876	7,70,12,008	(xiv) SME UNIVERSITY DPR&OTHER EXP		14,16,000	23,00,000
				(xv) Implementation of Official Language (Hindi)		57,524	2,40,707
Total I		3,39,82,864	54,38,01,317	Total I(b)		83,81,916	1,40,68,851

RECEIPTS	(Amount Rs.)			PAYMENTS	(Amount Rs.)	
	2016-17	2015-16	2016-17		2015-16	2016-17
II. GRANTS RECEIVED						
(a) From Government of India:						
1.M/o.MSME for ToTs/EDPs/ESDPs	2,00,00,000	2,90,60,625		(c) Activity Expenses:		
2.Apparel Export Promotion Council	1,20,000	-		(i) National Announced Programs	1,13,841	77,81,708
3.HSL(Hindustan Shipyard Limited)		9,000		(ii) National Sponsored Programs	42,56,635	1,97,23,538
4..STPI(Software Technology Parks of India)		3,90,140		(iii) International Programs	1,50,87,106	2,69,24,333
5.Deptt. of Science & Technology	51,80,000	-		(iv) Seminar and Workshops	4,09,876	7,48,086
6.M/o.Minority Affairs,Goi		6,08,90,000		(v) Research & Consultancy Projects	2,19,03,692	44,55,839
7.Ministry of External Affairs		3,93,99,290		(vi) Educational Programs	-	2,89,900
8.Ministry of Defence		4,46,000		(vii) S.D.P Construction Workers Exp	2,63,02,050	6,20,61,048
9.Ministry of Labour Commissioner, Govt.of A.P	4,76,18,499	7,03,64,000				-
10.KVIC, Mumbai, M/o.MSME		6,00,000		Total I(c)	6,80,73,200	12,19,84,452
11.Kerala Minerals & Metals		9,000		(d) Comon Essential Services:		
12.DIC	94,890	-		(i) Business development expenses	6,60,065	2,63,257
13.M/o MSME ,DC (MSME)	31,60,965	20,36,000		(ii) Photo and video charges	2,00,000	25,368
14. Directorate of I & C, Govt of Kerala		21,33,000		(iii) Xerox charges	5,34,040	3,08,203
15.Siddiganga Institute of Technology		12,000		(iv) Postage and telegrams	2,44,459	2,30,864
16.CITD		2,50,210		(v) Electricity charges	35,95,804	37,32,786
17.Govt of West Bengal	63,54,300	-		(vi) Water charges	45,00,703	49,73,978
18.Govt of Karnataka	5,52,240	87,000		(vii) House keeping expenses	6,07,224	4,80,436
19.Govt of Kerala	21,240	-		(viii) Catering charges	91,02,709	1,07,51,068
20.Cochin Shipyard Ltd., Govt of Kerala		9,000		(ix) Printing and binding charges	13,29,720	1,70,676
21.State Bank of Hyderabad		25,000		(x) SENDOC expenses	6,136	21,582
22.Govt of Maharashtra		99,000		(xi) CCIT expenses	2,56,414	1,24,292
23.Govt of Odisha		15,000		(xii) Membership with others	1,69,691	3,27,373
24.Govt Of Telangana		-		(xiii) Telephones	4,91,870	4,10,929
25.National Botanical research Institute (U.P)		30,000		(xiv) Vehicles hire charges	14,78,040	59,361
26.Inland Water waves Authority of India		9,000				

(Amount Rs.)		(Amount Rs.)	
27. M/o. MoEF	9,000		
28. JUTE BOARD	43,000	-	Total I(d)
29. Kamarajar Port Ltd.,	64,84,689	-	TOTAL I
30. NMDC		13,64,000	
31. Grant from Andhra Bank	3,34,500	2,37,500	
32. Canara Bank		85,000	
33. Chattisgarh	42,480	-	
34. Coir Board	6,29,412	48,000	
35. Govt. of Tamilnadu		42,000	
36. M/o. MSME (SFURTI)		7,12,46,100	
37. M/o. MSME (SFRUTI)W.S		15,00,000	
38. ICAR (Indian Council of Agricultural Research)	2,43,000		
39. IIT (Indian Institute of Chemical Technology)	30,000		
40. NRCD (National River Conservation Directorate)	50,000		
41. NSIC (National Small Industries Corporation)	3,000	10,000	
42. National Institute of Technology		13,000	
43. National Coalfields Limited (NCL)		9,000	
44. NCRI (National Council of Rural Institutes)	1,54,160	75,000	
45. National Institute of Ocean Technology (NIOT)		18,000	
46. CPRI, Govt of Karnataka		30,000	
47. CSIR- CCNB		13,500	
48. CSIR - NEERI		18,000	
49. CSIR - NIIST		9,000	
50. M/o. MSME ASPIRE		85,09,000	
51. M/o. MSME Infrastructure		3,18,60,000	
52. NSFDC	7,50,000	-	
53. OMDC (Orissa Minerals Development Company		36,000	
54. NBCFDC	1,65,000		
55. RGNIID	37,20,000	88,80,000	

		(Amount Rs.)		(Amount Rs.)
Total II(a)		9,54,28,375	33,02,08,365	
(b) From State Governments:				
1.Department of Biotechnology/ o Goa		15,000		II. PAYMENTS MADE AGAINST FUNDS
2.Department of Diary Microbiology, Gujarat		15,000		FOR VARIOUS PROJECTS
3.TAAPMA	10,000	-		1. RCTPaintings (DC Handicrafts Project)
4.Department of Industries, Govt of Bihar		45,000		2. IPFC
5.Directorate of C & I, Govt of Meghalaya	1,00,000	8,46,000		3. Mubarakpur Handloom Cluster
6.Director of Industries, Govt of Odisha		2,25,000		4.NBCFDC
7.Employees State Insurance Corporation		1,08,310		5. Barabanki Handloom Cluster
8.GOVt OF M.P		25,00,000		
9.GOVt OF MEGHALAYA	18,000	18,000		
10.Govt. of Mizoram		1,50,000		
11.TSCOST (T. S. Council of Science & Technology)		15,000		
12.WD&CW,		44,770		
13.Setwin ,Govt of Telangana	7,14,280	6,03,600		
14.A.P.Election Commission		1,43,500		
15.APITCO		15,950		
16.A.P.T.D.C,Govt of A.P		25,000		
17.APWCFC		30,000		
18.State Council of Science & Technology		15,000		
19.Govt of Tamilnadu U/o. Agriculture		24,000		
20.PCB,Govt of Maharashtra		18,000		
21.HRD, Govt of Jharkhand		18,000		
22.HLL Biotech (HBL)		15,000		
23.MIDC,Govt of Maharashtra		30,000		
24. TSIPASS	11,000	-		
25. TSPCB	2,25,000			
Total II(b)		10,78,280	49,20,130	
(c) From Other Sources				

(Amount Rs.)		(Amount Rs.)	
1.ONGC	-	-	
2.NTPC	-	-	
Total II(c)			
Total II	9,65,06,655	33,51,28,495	-
III. INTEREST RECEIVED			
(a) On Bank Accounts	10,61,32,737	3,19,94,172	
(i) FD withdrawn	8,50,00,000		
(ii) Interest On FD's	2,07,33,330		
(iii) Interest on savings a/c	3,99,407		
Total III	10,61,32,737	3,19,94,172	
IV. OTHER INCOME			
(a) From Activities:			
(i) National Announced Programs	4,73,960	45,59,000	1,99,900
(ii) National Sponsored Programs	8,90,085	90,000	21,06,593
(iii) Seminars and Workshops	3,41,140	7,59,720	49,000
(iv) Research/Consultancy Projects	-	-	18,786
(v) Collaborative Programs	91,32,481	1,30,72,260	-
(vi) International Sponsored Programs	-	-	8,732
(vii) National Programs - IT	-	7,14,000	20,68,500
(viii) IPFC MEMBERSHIP	2,99,312	4,62,600	-
Total IV (a)	1,11,36,978	1,96,57,580	7,11,355
(b) Others			1,35,579
(i) Library Membership Fee	7,28,457	7,12,928	-
(ii) Subscription/sale of publications	57,950	48,849	32,665
(iii) Infrastructure services	5,67,001	13,76,735	-
(iv) Sale of scrap	-	5,000	-
(v) Accrued income	1,17,600	5,33,024	47,750
(vi) Application fee for posts	130	10	-
(vii) Application Fee from Partner Institutions		-	-
			6,72,669
TOTAL II			2,22,592
III.EXPENDITURE ON FIXED ASSETS AND CAPITAL WORKS-IN-PROGRESS			
Purchase of Fixed Assets:			
(i) Furniture			6,81,050
(ii) Equipment			16,74,308
(iii) Hostel Equipment			1,67,250
(iv) Printers			59,950
(v) Periodicals			62,327
(vi) Books			90,664
(vii) Computers			26,13,453
(viii) Computer Tables			8,200
(ix) AIRCONDITIONERS			18,11,700
(x) BOREWELL-PUMP SETS			1,35,579
(xi) M-B-Block			63,63,089
(xii) Plant & machinery			-
(xiii) Diamond Chain Fencing			1,01,07,617
(xiv) Gymnasium			1,98,233
(xv)M-BUILDING			12,30,081
(xvi) Computers Upgradation/peripherals			1,37,975
(xvii)Networking			-

(Amount Rs.)		(Amount Rs.)	
(viii) Accrued Interest	21,57,418	23,10,620	1,87,634
Total IV (b)	36,28,556	49,87,166	66,66,839
			2,47,78,221
(i) NIFTEM	-	-	71,11,844
(ii) M/o. MEA	4,94,29,142	1,06,62,353	7,97,500
(iii) M/o. Minority Affairs(MANAS)	27,00,000	-	5,75,000
(iv) DST		2,80,000	-
(v) NMDC	10,40,000	-	9,77,261
(vi) Pesticides Formula Association	36,000	-	17,05,673
(vii) Quality Council of India	1,99,709	-	37,46,964
(viii) DC (MSME)	6,23,522	1,43,750	76,18,999
(ix) Telangana Brahmin Samkshema Perished	65,800	-	-
(x) SIDBI	90,000	-	87,068
(xi) BHEL	2,37,600	9,60,400	53,79,050
(xii) Security Printing Press	6,60,953	-	2,15,46,961
(xiii) SIDCO	21,240	-	34,04,784
(xiv) TSIC	1,15,000	-	-
(xv) M/o. Defence		5,06,000	67,19,764
(xvi) Andaman & Nicobar Administrative	3,00,000	-	1,78,806
(xvii) NFFC		-	1,09,47,909
(xviii) National Institute of Design	16,305	15,000	77,63,132
(xix) GIZ		14,81,935	1,94,400
(xx) Govt of Karnataka		11,59,200	1,00,151
(xxi) Govt of Telangana		6,000	
(xxii) KVIC	12,90,000	22,56,970	5,68,25,271
(i) Group Insurance	2,31,140	2,54,513	
Total IV(c)	5,70,56,411	1,77,26,121	
Total IV	7,18,21,945	4,23,70,867	7,82,80,266
			14,91,59,072

(Amount Rs.)		(Amount Rs.)	
V. OTHER RECEIPTS		V. PAYMENTS TO AGENCIES	
(a) Loans and Advances recovered from Staff:		1. Agencies of APEX Programs	1,82,52,934
		2. Partner Institutions	1,19,34,154
(i) Study Tour advance	1,62,485	TOTAL V	3,01,87,088
(ii) Temporary advance	1,31,949	VI. CLOSING BALANCES	
(iii) Tour advance	80,400	(a) Cash in hand	34,713
(iv) Program Advance.	1,14,999	(b) Bank balances:	
		(1) SBI, Yellareddyguda	28,626
(b) Sundry creditors:		(2) Andhra Bank	1,09,32,833
(c) Stale cheques	1,76,400	(3) Andhra Bank, S.R.Nagar	5,63,408
		(4) SBI, Balkampet	1,92,81,706
		(5) IDBI, Jubilee Hills	11,17,599
		(6) Dena Bank	9,66,358
(d) Others:		(c) In deposits accounts	
(i) Books	-	(1) Andhra Bank, Srinagar Colony Branch	13,06,50,395
(ii) Deposits	1,04,910	(2) SBH, Panjagutta Br.	2,50,00,000
(iii) LTC Advance	20,924	(3) Andhra Bank, S.R. Nagar Branch	6,00,18,125
(iv) Refund of Income Tax on income	5,625	(4) SBI, Balkampet	8,00,00,000
(v) Kamarajarport LTD.,	-	(5) Indian Bank, Srinagar Colony	5,00,03,520
(vi) EMD/Security deposit	1,00,000	(6) IDBI, Jubilee Hills	3,05,75,000
(vii) Fee Received in Advance/adjustable	14,000	(7) Andhra Bank, Srinagar Colony	5,75,000
		(8) Karur Vysya Bank, S.R.Nagar Br.	5,50,00,000
		(9) Andhra Bank, RBFC	-
		(10) Dena Bank	2,50,00,000
		(d) In Savings accounts:	
TOTAL V	9,11,692	(1) SBI, Yellareddyguda	2,54,760
		(2) SBI, Balkampet	37,91,148
		(3) Andhra Bank (IGNOU)	11,071
		(4) Andhra Bank (RBF)	22,95,227
			-

(Amount Rs.)		(Amount Rs.)	
		TOTAL VI	3,92,77,447
TOTAL	30,93,55,893	TOTAL	49,08,04,904
			30,93,55,893
			95,86,38,527

Sd/- Accounts Officer	Sd/- Chief Administrative Officer	Sd/- Director
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<p>Place : Hyderabad Date : 30/10/2018</p>	<p>As per our report of even date attached For M V NARAYANA REDDY & Co., Chartered Accountants Firm Reg.No:002370S</p>	<p>Sd/- Y SUBBA RAMI REDDY (Partner) Membership No.218248</p>
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